



## John Doe

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### Quick Review

In June, 2022, we have seen 142 properties listed which has resulted in a 16.96% decrease from June, 2021 in which 171 properties were listed; We have seen a year to date volume of 835 in 2022 and 1025 in 2021 resulting in an 18.54% decrease.

In June, 2022, we have seen a total volume of 55 sold properties which has resulted in a 47.12% decrease from June, 2021 in which 104 listings were sold; We have seen a year to date volume of 416 in 2022 and 642 in 2021 resulting in a 35.20% decrease.

The average sales price in June, 2022 is \$2.34M, a 7.83% increase from June, 2021. The average sales price of June, 2021 was \$2.17M. We have seen a year to date average sales price of \$2.43M in 2022 and \$2.22M in 2021 resulting in a 9.83% increase.

The average ask to sell ratio in June, 2022 was 1.005, a 2.80% decrease from June, 2021 with an ask to sell ratio of 1.034. We have seen a year to date average ask to sell ratio of 1.065 in 2022 and 1.038 in 2021 resulting in a 2.60% increase.

### Key Figures

	Jun, 2022	Jun, 2021	Percent Change
<i>New Listings</i>	142	171	-16.96%
<i>Average Asking Price</i>	\$2.80M	\$2.02M	+38.67%
<i>Sold Properties</i>	55	104	-47.12%
<i>Average Sale Price</i>	\$2.34M	\$2.17M	+7.83%
<i>Days on Market Until Sale</i>	11.00	16.00	-31.25%
<i>Average Ask to Sell Ratio</i>	1.005	1.034	-2.80%

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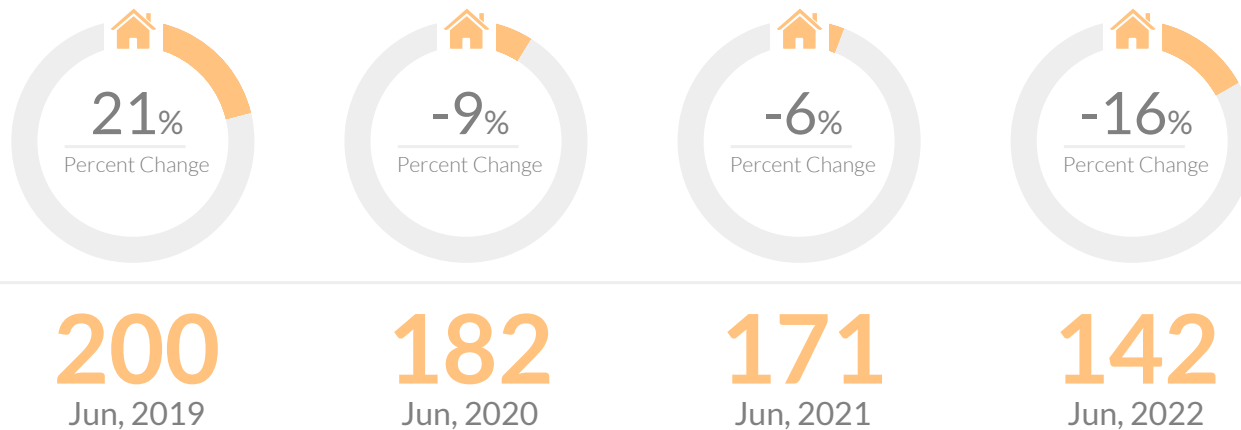
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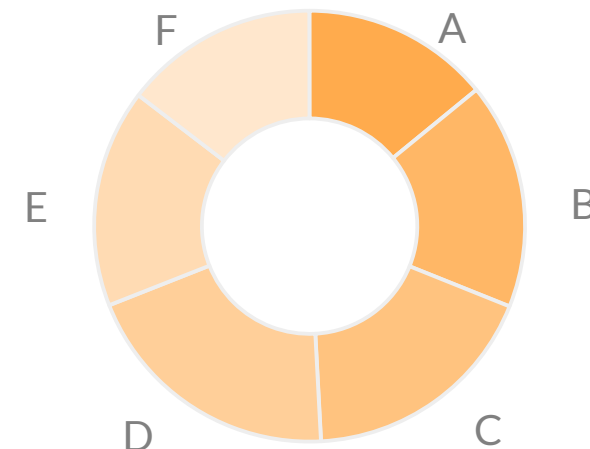
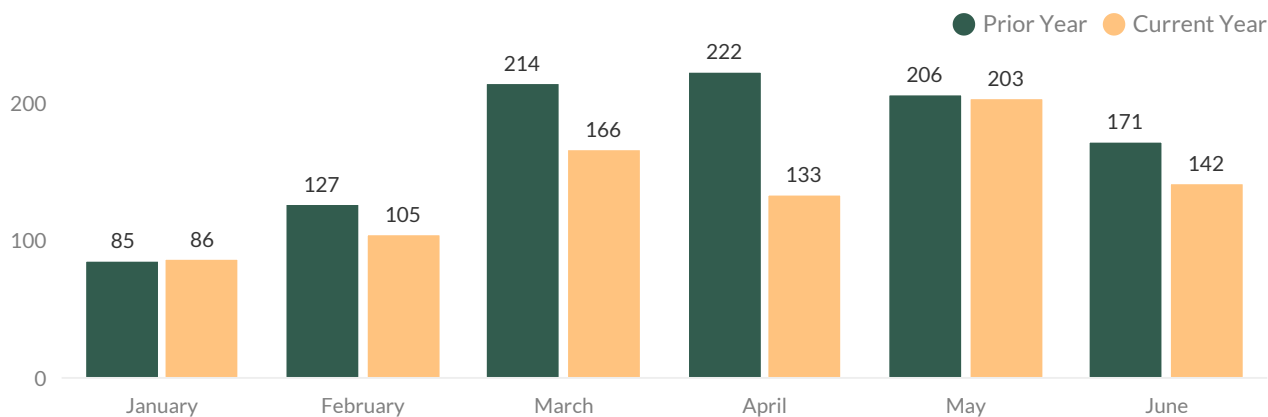
## New Listings

Overview of the number of listings which have been added to the market as of June, 2022



## Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



### A JUN, 2022

There were 142 new listings, a 16.96% decrease from June, 2021

### B JUN, 2021

There were 171 new listings, a 6.04% decrease from June, 2020

### C JUN, 2020

There were 182 new listings, a 9.00% decrease from June, 2019

### D JUN, 2019

There were 200 new listings, a 21.21% increase from June, 2018

### E JUN, 2018

There were 165 new listings, a 12.24% increase from June, 2017

### F JUN, 2017

There were 147 new listings, a 16.48% decrease from June, 2016



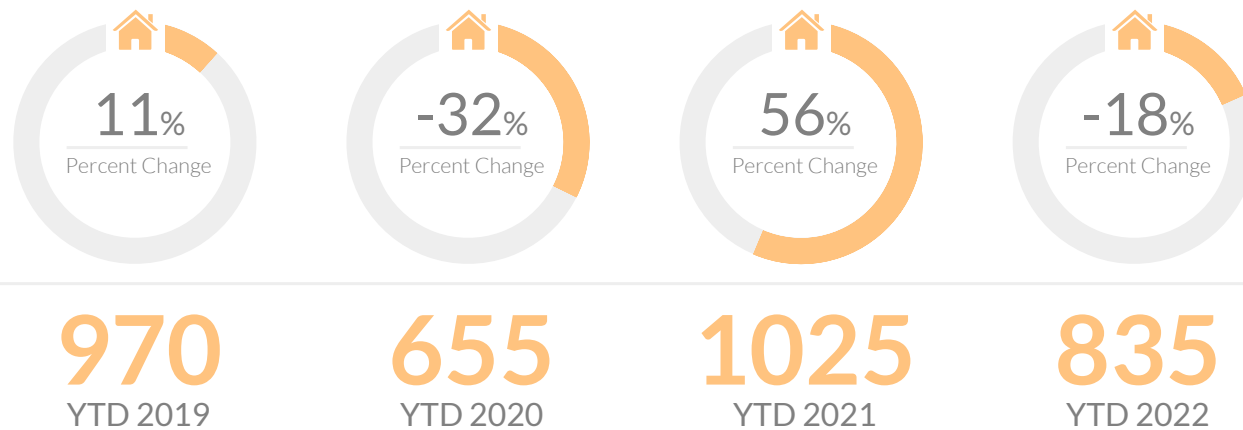
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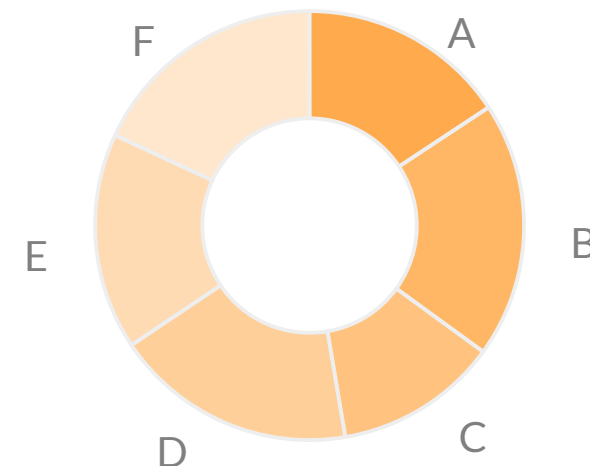
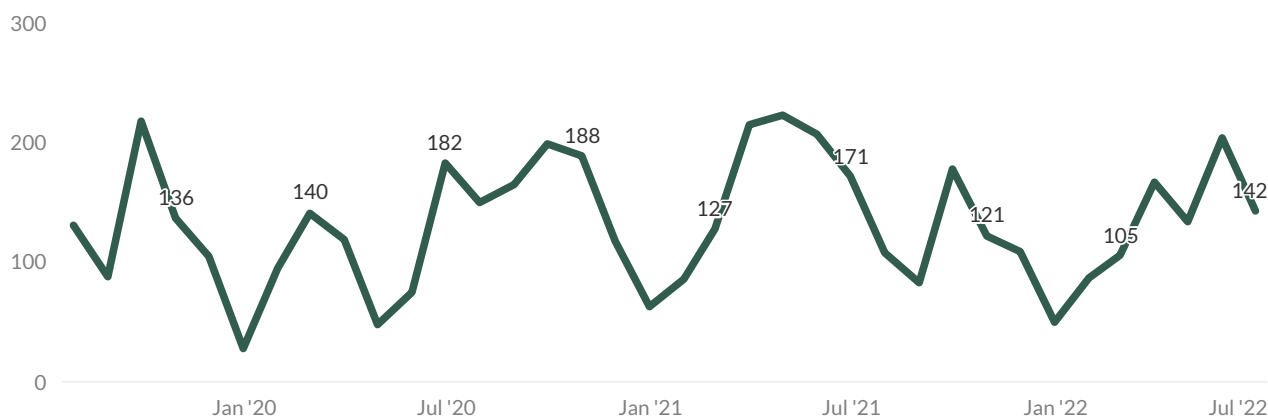
## New Listings

Overview of the number of listings which have been added to the market as of June, 2022



## Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



### A YTD 2022

There were 835 new listings, an 18.54% decrease from June, 2021

### B YTD 2021

There were 1025 new listings, a 56.49% increase from June, 2020

### C YTD 2020

There were 655 new listings, a 32.47% decrease from June, 2019

### D YTD 2019

There were 970 new listings, an 11.88% increase from June, 2018

### E YTD 2018

There were 867 new listings, a 9.69% decrease from June, 2017

### F YTD 2017

There were 960 new listings, a 6.79% increase from June, 2016



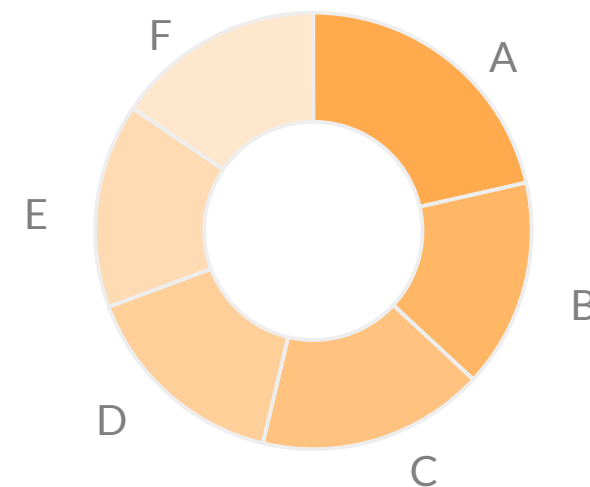
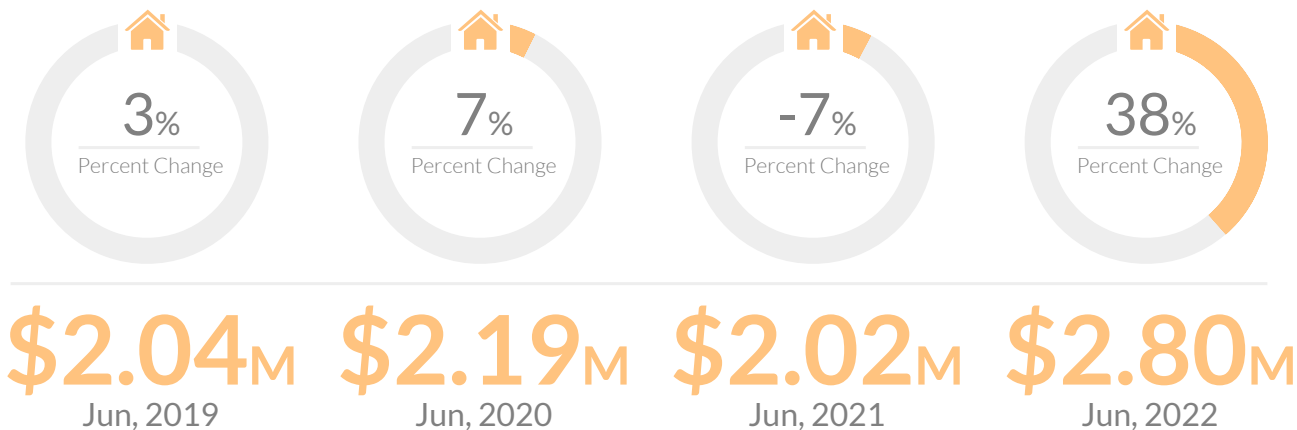
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## Average Asking Price

Overview of the average asking price based on new listings as of June, 2022



### A JUN, 2022

The average asking price was \$2.80M, a 38.67% increase from June, 2021

### B JUN, 2021

The average asking price was \$2.02M, a 7.94% decrease from June, 2020

### C JUN, 2020

The average asking price was \$2.19M, a 7.52% increase from June, 2019

### D JUN, 2019

The average asking price was \$2.04M, a 3.13% increase from June, 2018

### E JUN, 2018

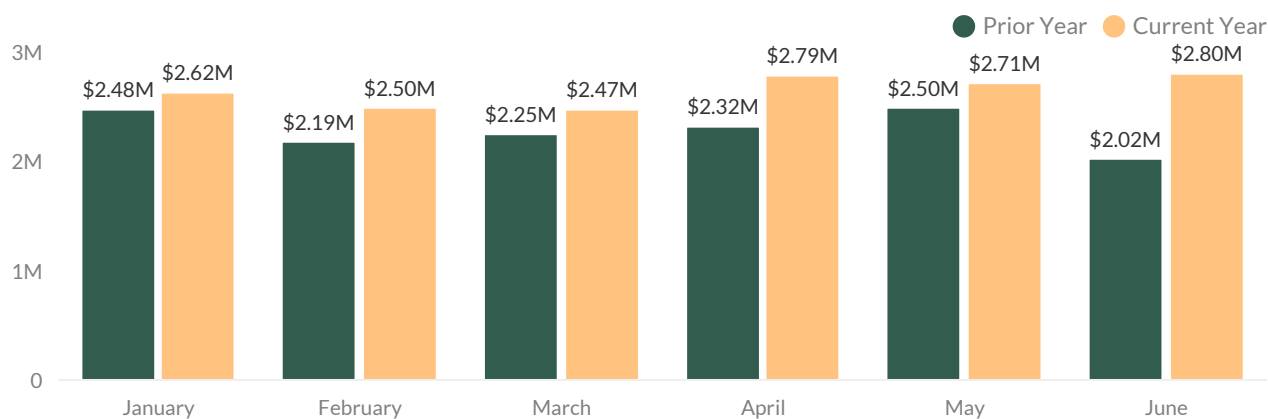
The average asking price was \$1.98M, a 2.15% decrease from June, 2017

### F JUN, 2017

The average asking price was \$2.02M, a 14.83% increase from June, 2016

## Monthly Sales Price

Overview of the average average price based on new listings on a monthly basis





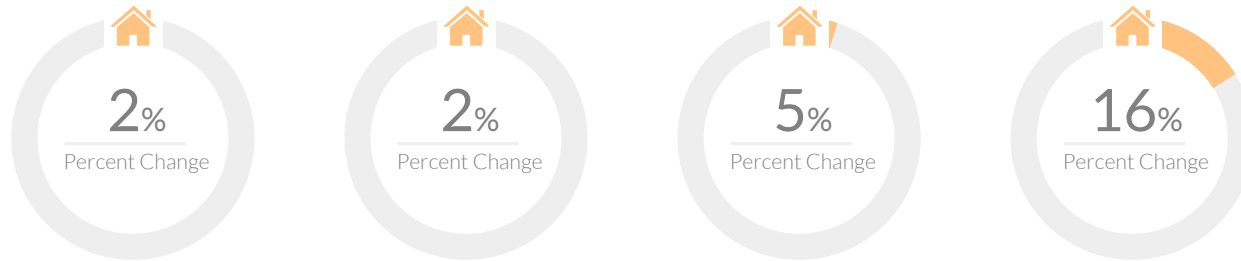
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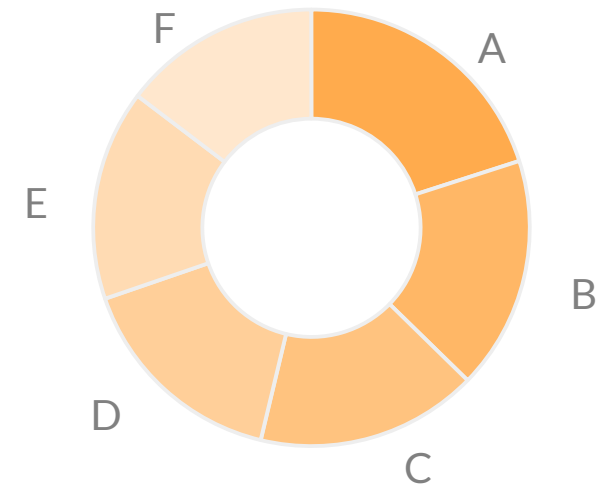
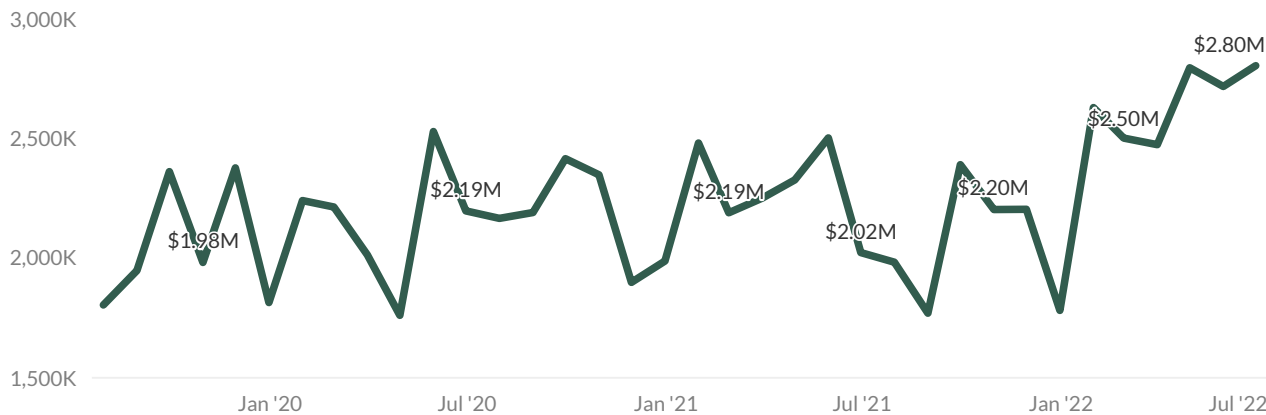
### Average Asking Price

Overview of the average asking price based on new listings as of June, 2022



### Monthly Sales Price

Overview of the average average price based on new listings on a monthly basis



#### A YTD 2022

The average asking price was \$2.66M, a 16.11% increase from June, 2021

#### B YTD 2021

The average asking price was \$2.29M, a 5.12% increase from June, 2020

#### C YTD 2020

The average asking price was \$2.18M, a 2.72% increase from June, 2019

#### D YTD 2019

The average asking price was \$2.12M, a 2.52% increase from June, 2018

#### E YTD 2018

The average asking price was \$2.07M, a 6.31% increase from June, 2017

#### F YTD 2017

The average asking price was \$1.94M, a 17.04% increase from June, 2016



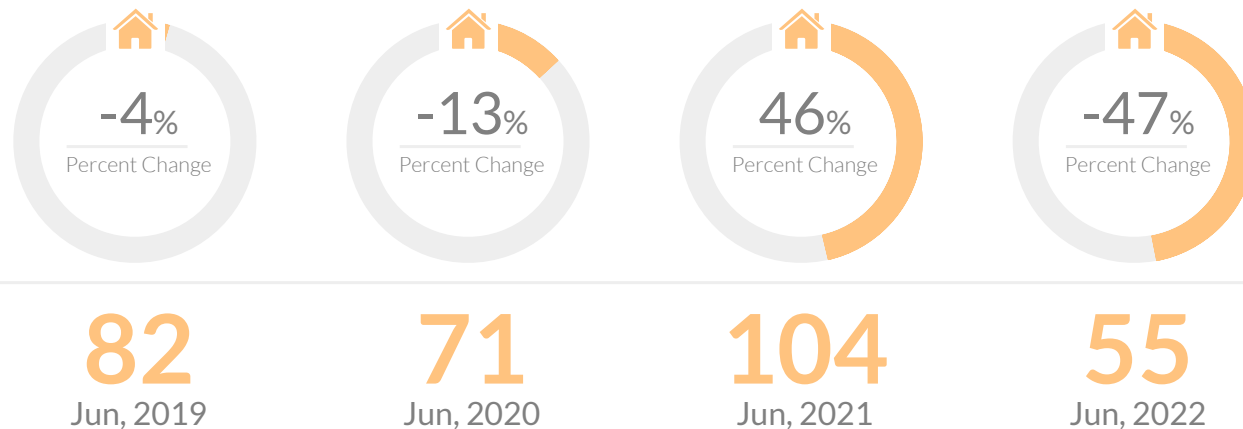
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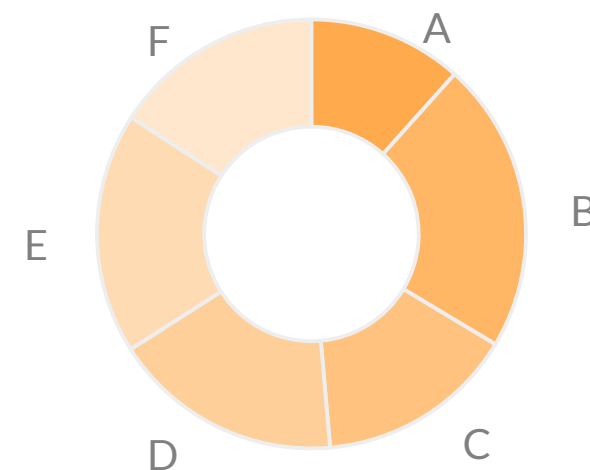
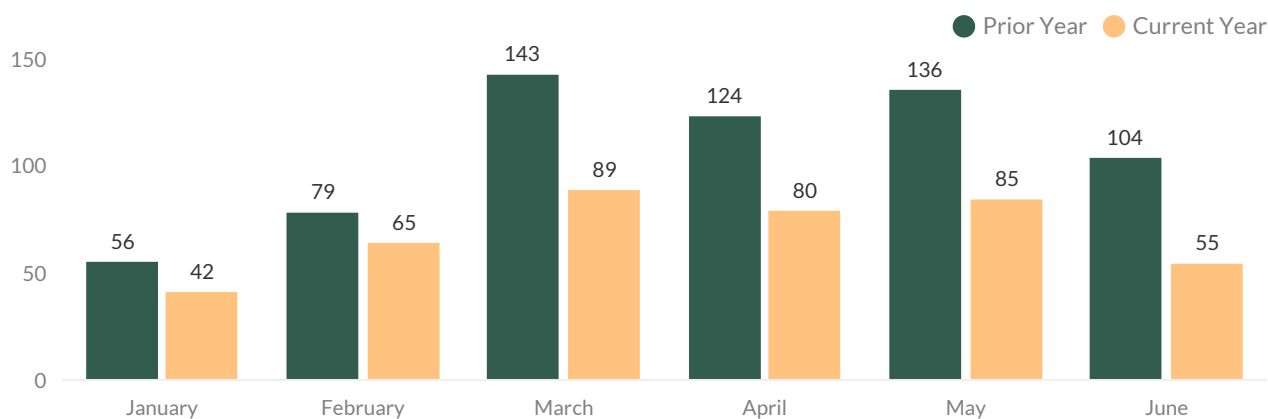
## Sold Properties

Overview of the number of sold properties as of June, 2022



## Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



### A JUN, 2022

There were 55 sold properties, a 47.12% decrease from June, 2021

### B JUN, 2021

There were 104 sold properties, a 46.48% increase from June, 2020

### C JUN, 2020

There were 71 sold properties, a 13.41% decrease from June, 2019

### D JUN, 2019

There were 82 sold properties, a 4.65% decrease from June, 2018

### E JUN, 2018

There were 86 sold properties, a 14.67% increase from June, 2017

### F JUN, 2017

There were 75 sold properties, a 29.25% decrease from June, 2016



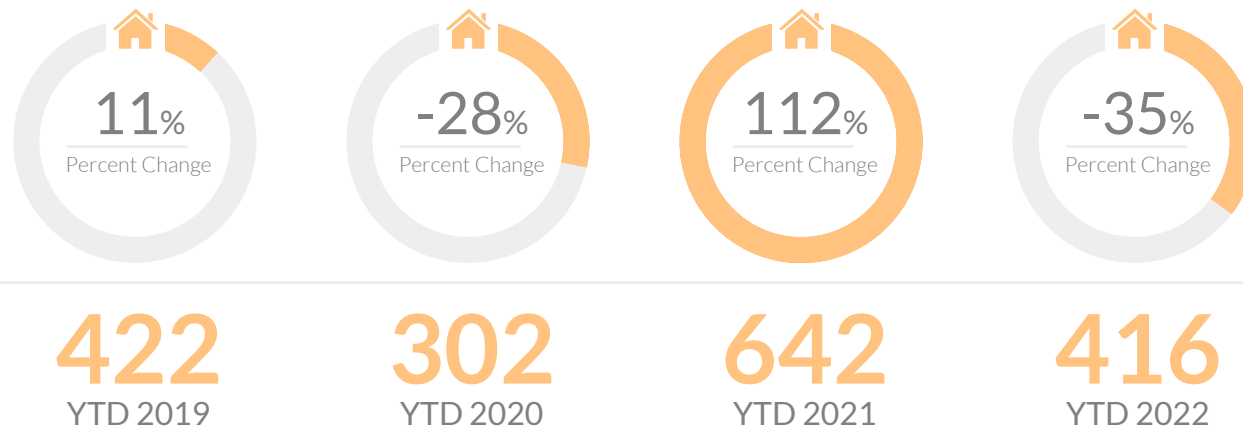
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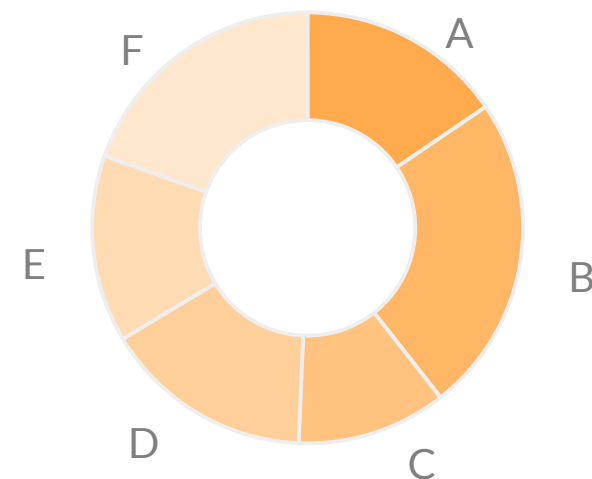
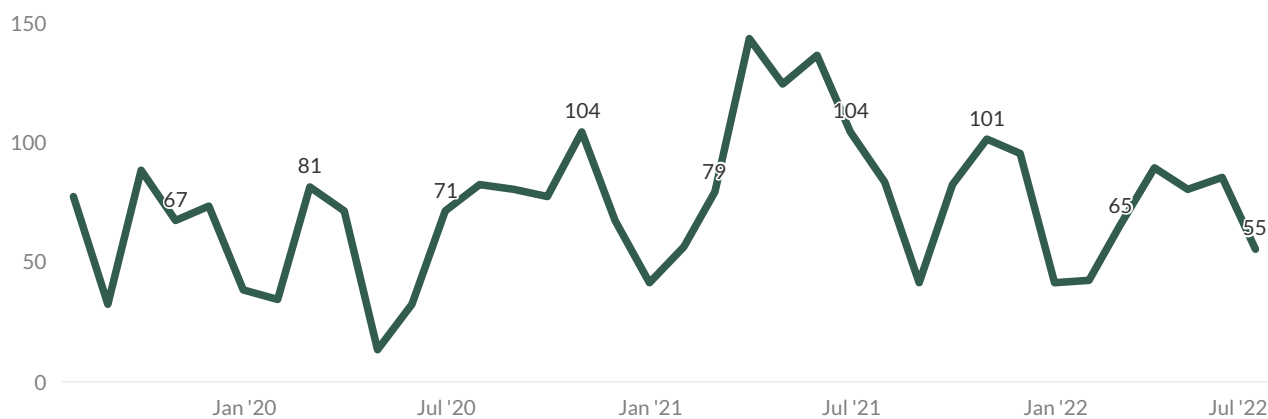
## Sold Properties

Overview of the number of sold properties as of June, 2022



## Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



### A YTD 2022

There were 416 sold properties, a 35.20% decrease from June, 2021

### B YTD 2021

There were 642 sold properties, a 112.58% increase from June, 2020

### C YTD 2020

There were 302 sold properties, a 28.44% decrease from June, 2019

### D YTD 2019

There were 422 sold properties, an 11.94% increase from June, 2018

### E YTD 2018

There were 377 sold properties, a 28.19% decrease from June, 2017

### F YTD 2017

There were 525 sold properties, a 9.64% decrease from June, 2016



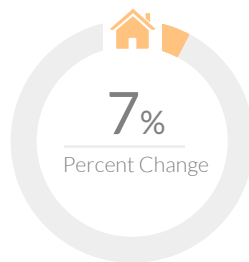
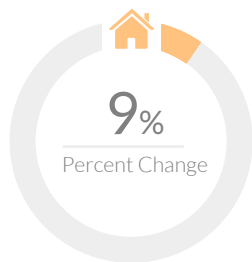
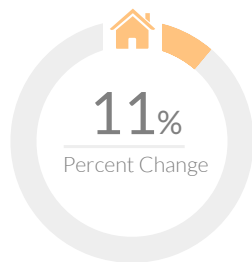
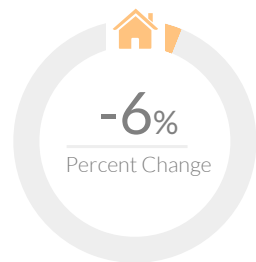
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### Average Sale Price

Overview of the average selling price based on sold listings as of June, 2022



**\$1.78M**

Jun, 2019

**\$1.98M**

Jun, 2020

**\$2.17M**

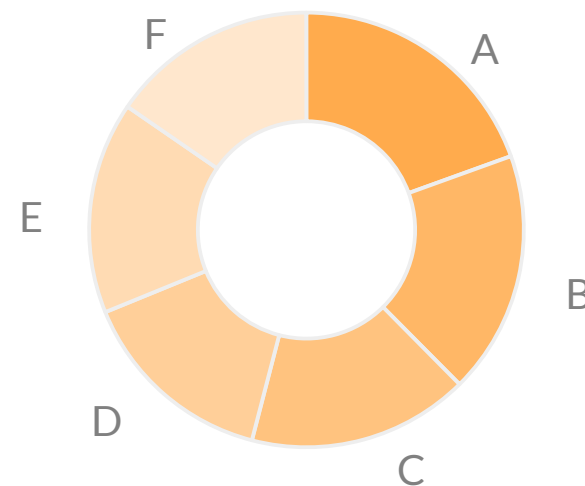
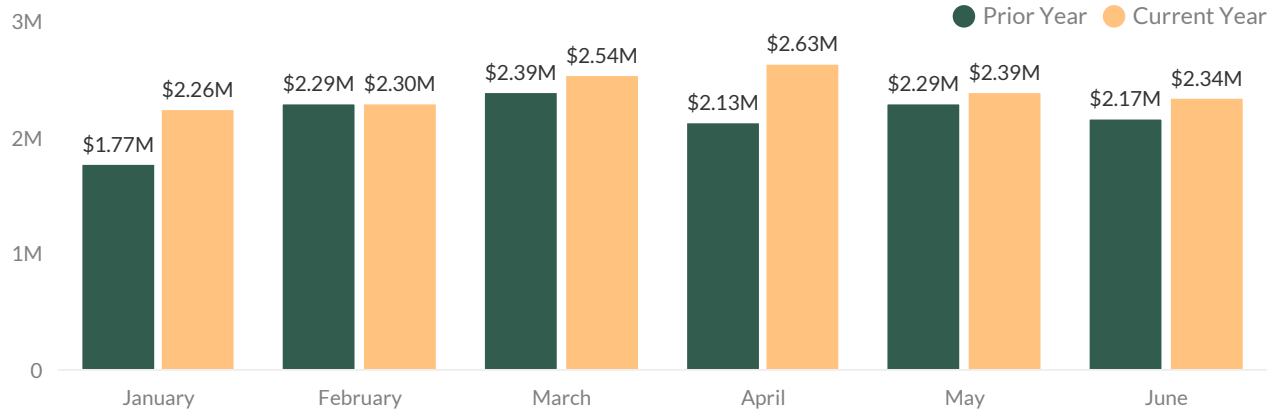
Jun, 2021

**\$2.34M**

Jun, 2022

### Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



#### A JUN, 2022

The average sales price was \$2.34M, a 7.83% increase from June, 2021

#### B JUN, 2021

The average sales price was \$2.17M, a 9.80% increase from June, 2020

#### C JUN, 2020

The average sales price was \$1.98M, an 11.33% increase from June, 2019

#### D JUN, 2019

The average sales price was \$1.78M, a 6.28% decrease from June, 2018

#### E JUN, 2018

The average sales price was \$1.90M, a 2.54% increase from June, 2017

#### F JUN, 2017

The average sales price was \$1.85M, a 4.20% increase from June, 2016





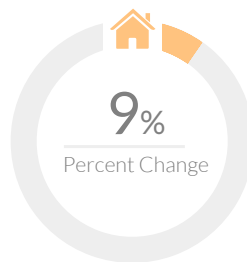
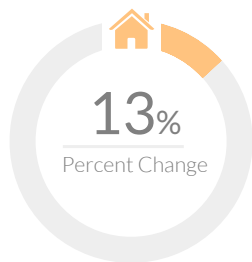
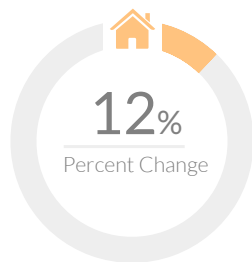
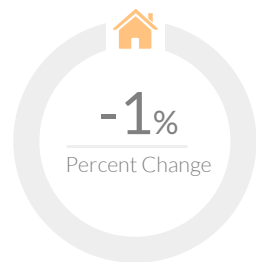
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### Average Sale Price

Overview of the average selling price based on sold listings as of June, 2022



**\$1.74M**  
YTD 2019

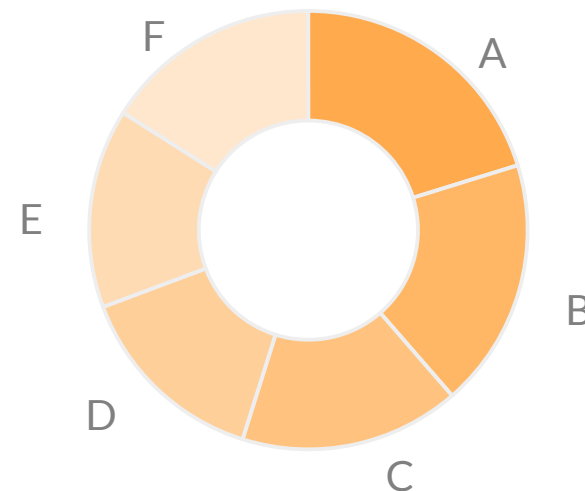
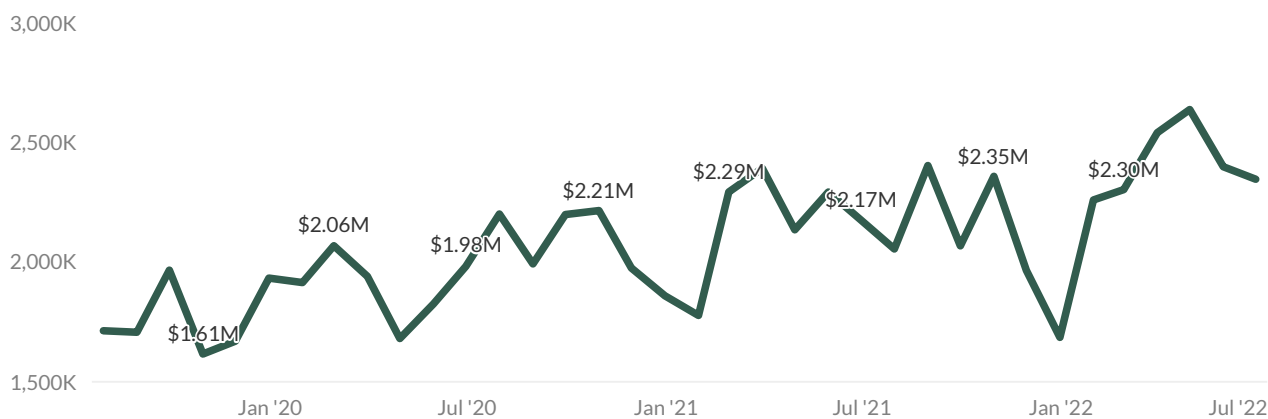
**\$1.95M**  
YTD 2020

**\$2.22M**  
YTD 2021

**\$2.43M**  
YTD 2022

### Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



#### A YTD 2022

The average sales price was \$2.43M, a 9.83% increase from June, 2021

#### B YTD 2021

The average sales price was \$2.22M, a 13.42% increase from June, 2020

#### C YTD 2020

The average sales price was \$1.95M, a 12.27% increase from June, 2019

#### D YTD 2019

The average sales price was \$1.74M, a 1.55% decrease from June, 2018

#### E YTD 2018

The average sales price was \$1.77M, an 8.25% decrease from June, 2017

#### F YTD 2017

The average sales price was \$1.93M, a 16.55% increase from June, 2016



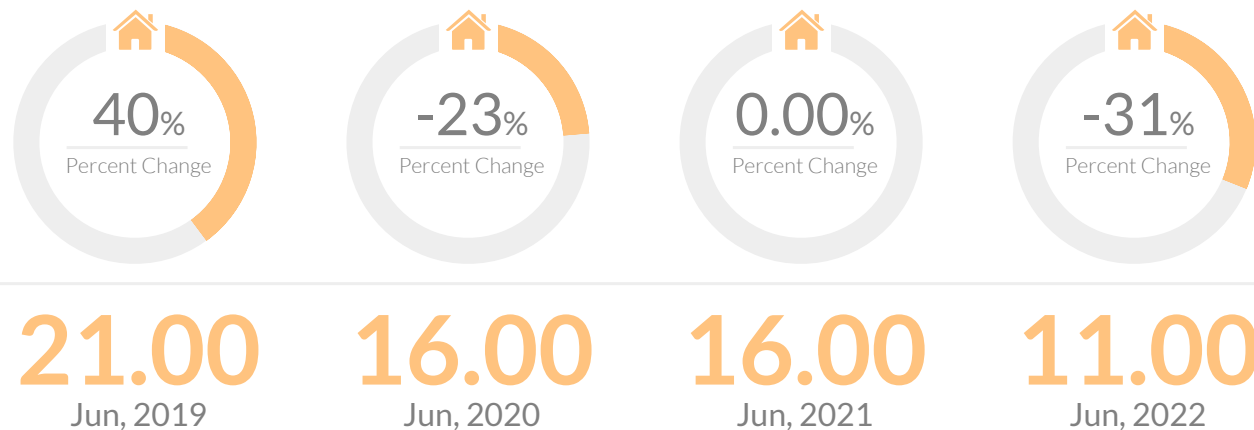
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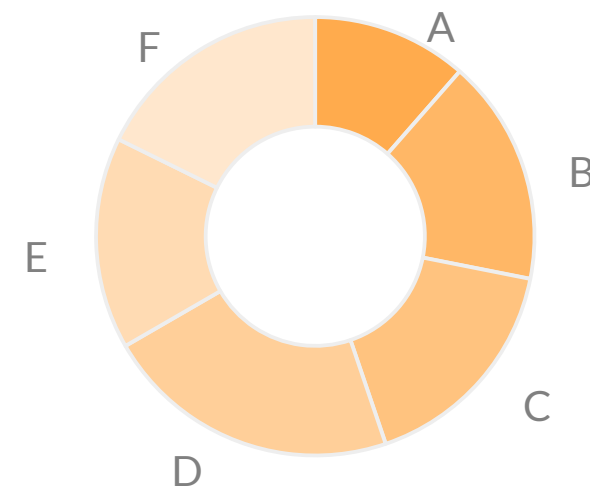
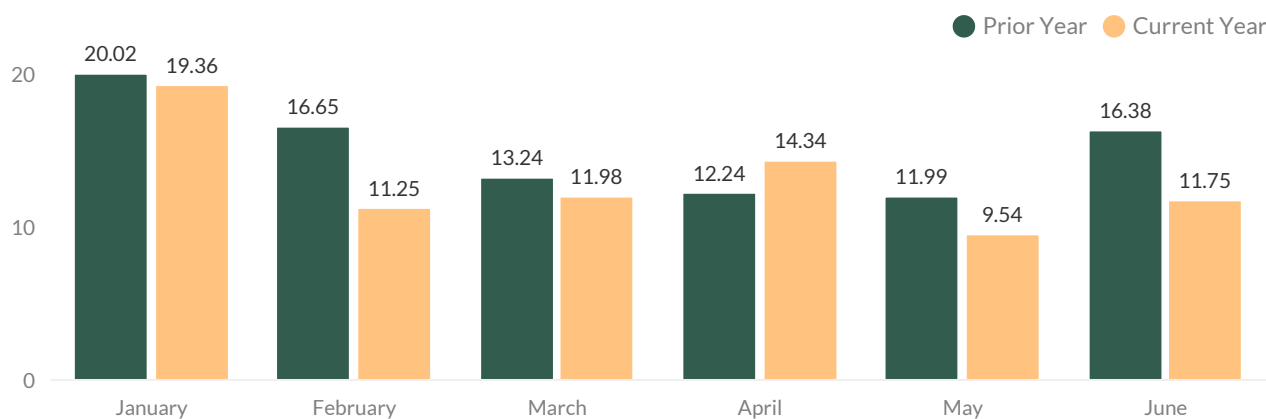
## Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2022 have been on the market for



## Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



### A JUN, 2022

The average days on market was 11.00, a 31.25% decrease from June, 2021

### B JUN, 2021

The average days on market was 16.00, no increase or decrease from June, 2020

### C JUN, 2020

The average days on market was 16.00, a 23.81% decrease from June, 2019

### D JUN, 2019

The average days on market was 21.00, a 40.00% increase from June, 2018

### E JUN, 2018

The average days on market was 15.00, an 11.76% decrease from June, 2017

### F JUN, 2017

The average days on market was 17.00, no increase or decrease from June, 2016



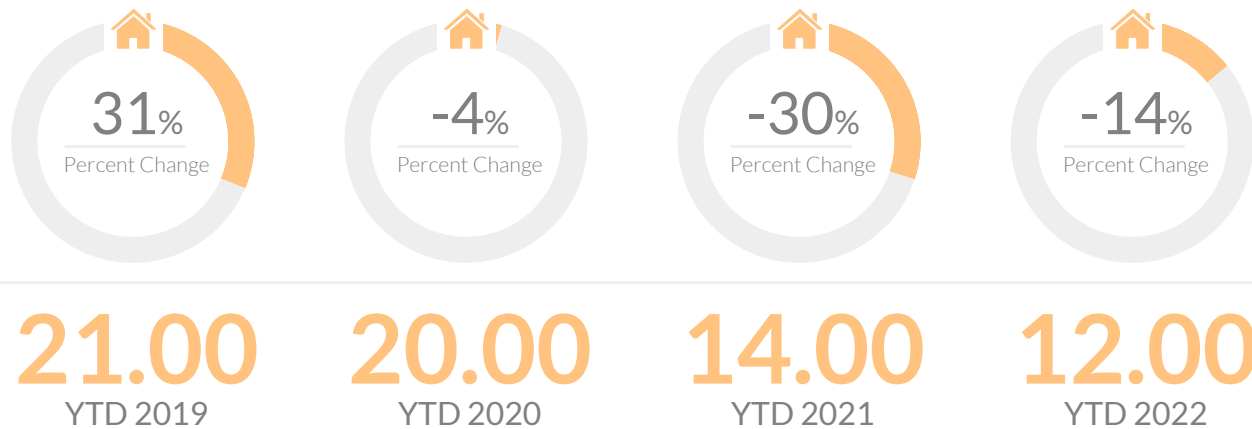
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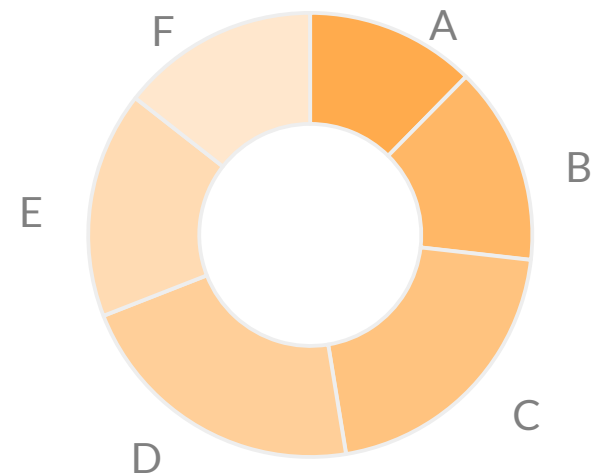
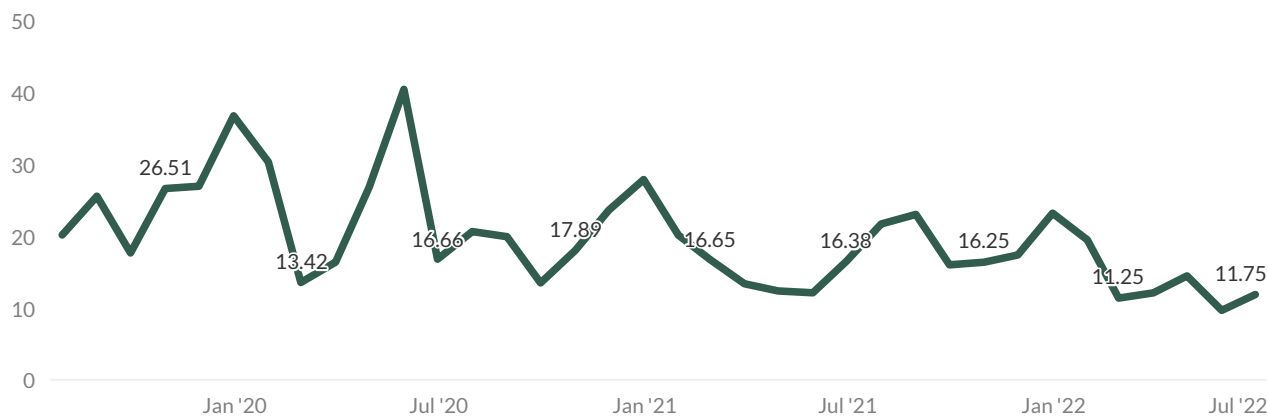
## Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2022 have been on the market for



## Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



### A YTD 2022

The average days on market was 12.00, a 14.29% decrease from June, 2021

### B YTD 2021

The average days on market was 14.00, a 30.00% decrease from June, 2020

### C YTD 2020

The average days on market was 20.00, a 4.76% decrease from June, 2019

### D YTD 2019

The average days on market was 21.00, a 31.25% increase from June, 2018

### E YTD 2018

The average days on market was 16.00, a 14.29% increase from June, 2017

### F YTD 2017

The average days on market was 14.00, a 12.50% decrease from June, 2016



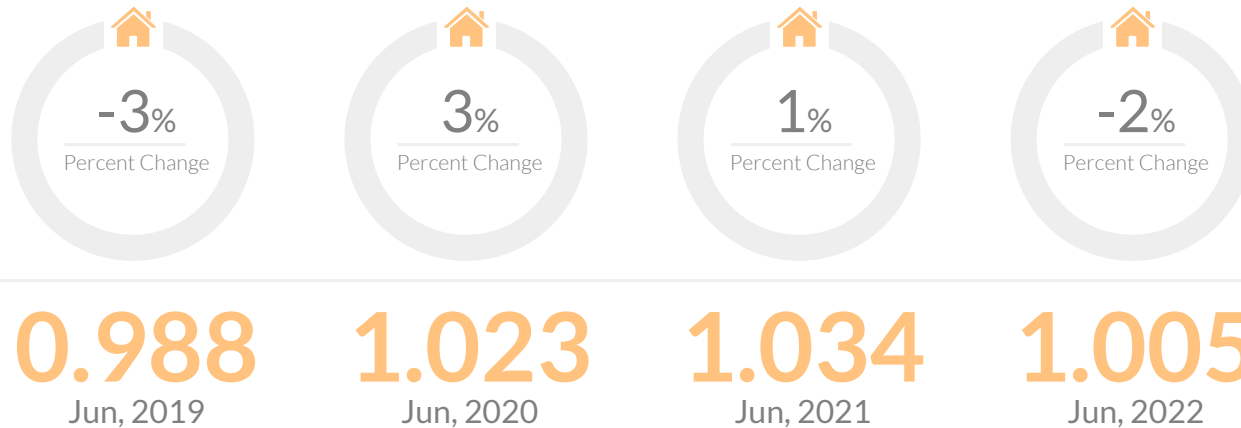
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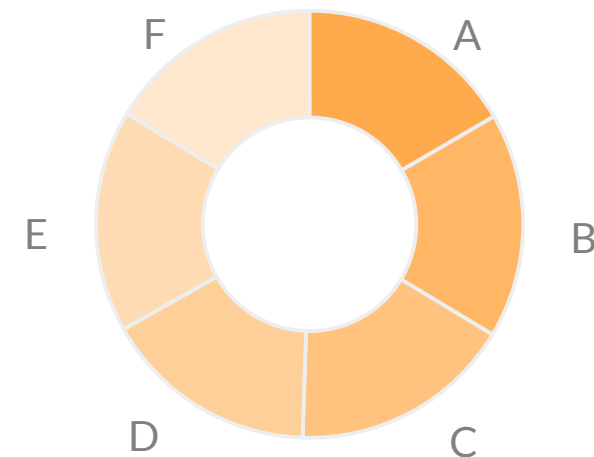
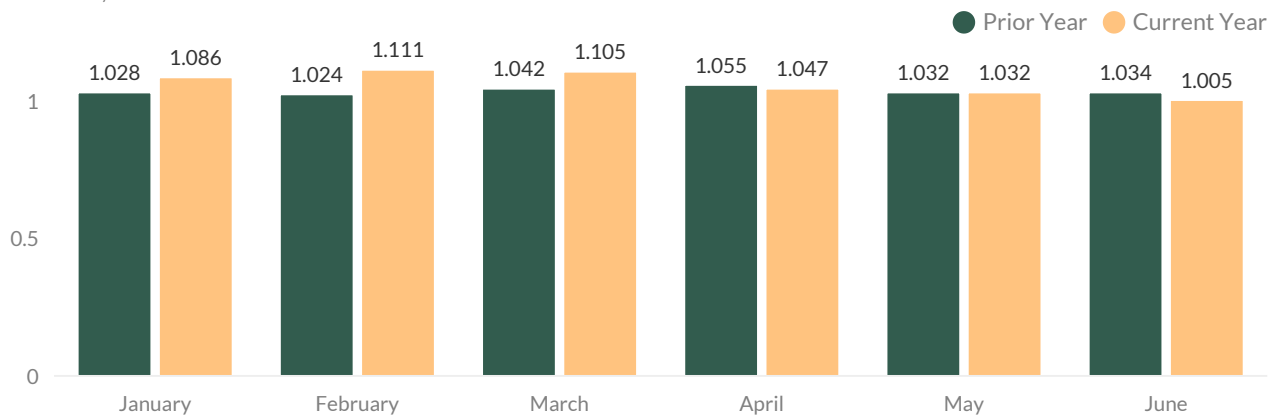
### Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2022



### Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



#### A JUN, 2022

The average ask to sell ratio was 1.005, a 2.80% decrease from June, 2021

#### B JUN, 2021

The average ask to sell ratio was 1.034, a 1.07% increase from June, 2020

#### C JUN, 2020

The average ask to sell ratio was 1.023, a 3.55% increase from June, 2019

#### D JUN, 2019

The average ask to sell ratio was 0.988, a 3.17% decrease from June, 2018

#### E JUN, 2018

The average ask to sell ratio was 1.020, a 3.03% increase from June, 2017

#### F JUN, 2017

The average ask to sell ratio was 0.990, a 7.15% decrease from June, 2016



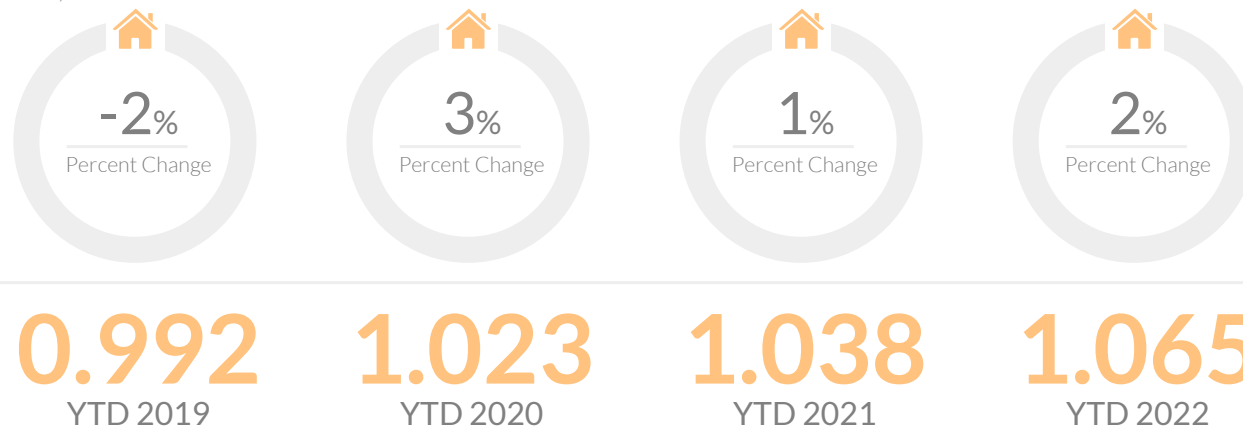
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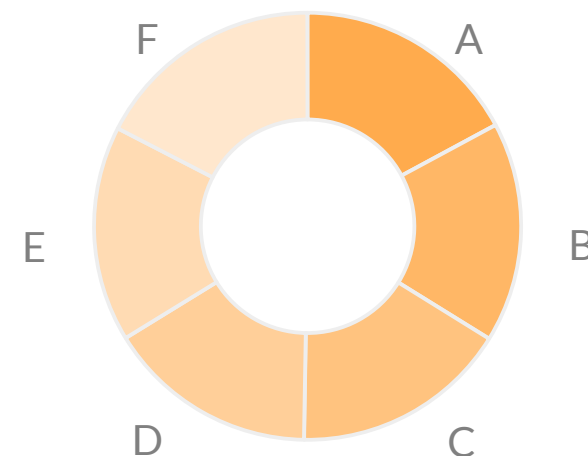
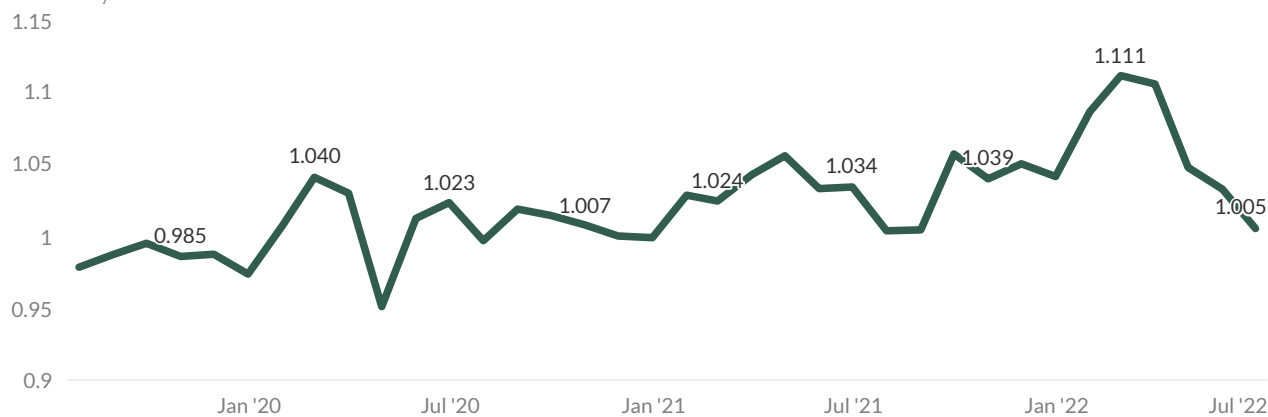
## Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2022



## Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



### A YTD 2022

The average ask to sell ratio was 1.065, a 2.60% increase from June, 2021

### B YTD 2021

The average ask to sell ratio was 1.038, a 1.46% increase from June, 2020

### C YTD 2020

The average ask to sell ratio was 1.023, a 3.16% increase from June, 2019

### D YTD 2019

The average ask to sell ratio was 0.992, a 2.44% decrease from June, 2018

### E YTD 2018

The average ask to sell ratio was 1.016, a 6.16% decrease from June, 2017

### F YTD 2017

The average ask to sell ratio was 1.083, a 1.34% increase from June, 2016