

**John Doe**

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Quick Review

In June, 2022, we have seen 142 properties listed which has resulted in a 16.96% decrease from June, 2021 in which 171 properties were listed; We have seen a year to date volume of 835 in 2022 and 1025 in 2021 resulting in an 18.54% decrease.

In June, 2022, we have seen a total volume of 55 sold properties which has resulted in a 47.12% decrease from June, 2021 in which 104 listings were sold; We have seen a year to date volume of 416 in 2022 and 642 in 2021 resulting in a 35.20% decrease.

The average sales price in June, 2022 is \$2.34M, a 7.83% increase from June, 2021. The average sales price of June, 2021 was \$2.17M. We have seen a year to date average sales price of \$2.43M in 2022 and \$2.22M in 2021 resulting in a 9.83% increase.

The average ask to sell ratio in June, 2022 was 1.005, a 2.80% decrease from June, 2021 with an ask to sell ratio of 1.034. We have seen a year to date average ask to sell ratio of 1.065 in 2022 and 1.038 in 2021 resulting in a 2.60% increase.

Key Figures

	Jun, 2022	Jun, 2021	Percent Change
<i>New Listings</i>	142	171	-16.96%
<i>Average Asking Price</i>	\$2.80M	\$2.02M	+38.67%
<i>Sold Properties</i>	55	104	-47.12%
<i>Average Sale Price</i>	\$2.34M	\$2.17M	+7.83%
<i>Days on Market Until Sale</i>	11.00	16.00	-31.25%
<i>Average Ask to Sell Ratio</i>	1.005	1.034	-2.80%

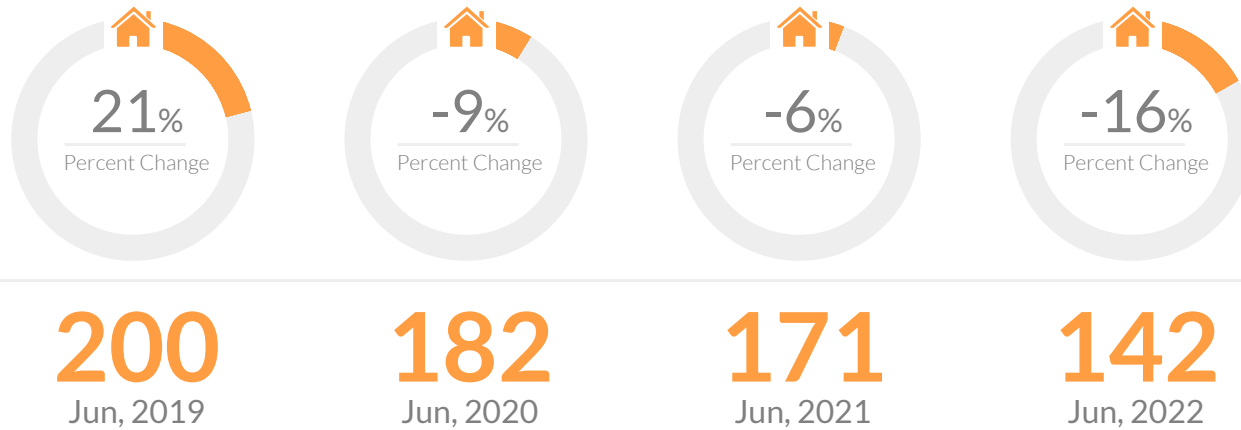
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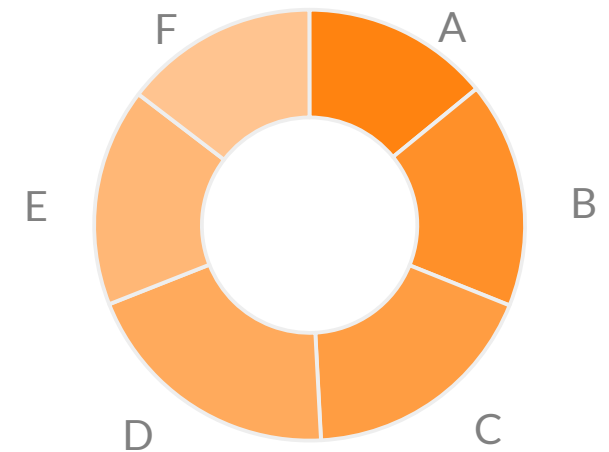
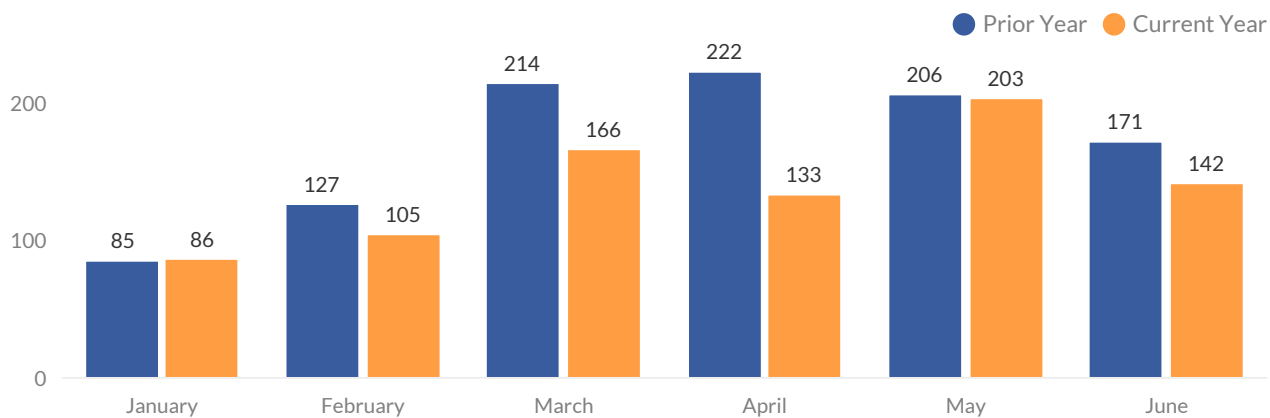
New Listings

Overview of the number of listings which have been added to the market as of June, 2022



Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A JUN, 2022

There were 142 new listings, a 16.96% decrease from June, 2021

B JUN, 2021

There were 171 new listings, a 6.04% decrease from June, 2020

C JUN, 2020

There were 182 new listings, a 9.00% decrease from June, 2019

D JUN, 2019

There were 200 new listings, a 21.21% increase from June, 2018

E JUN, 2018

There were 165 new listings, a 12.24% increase from June, 2017

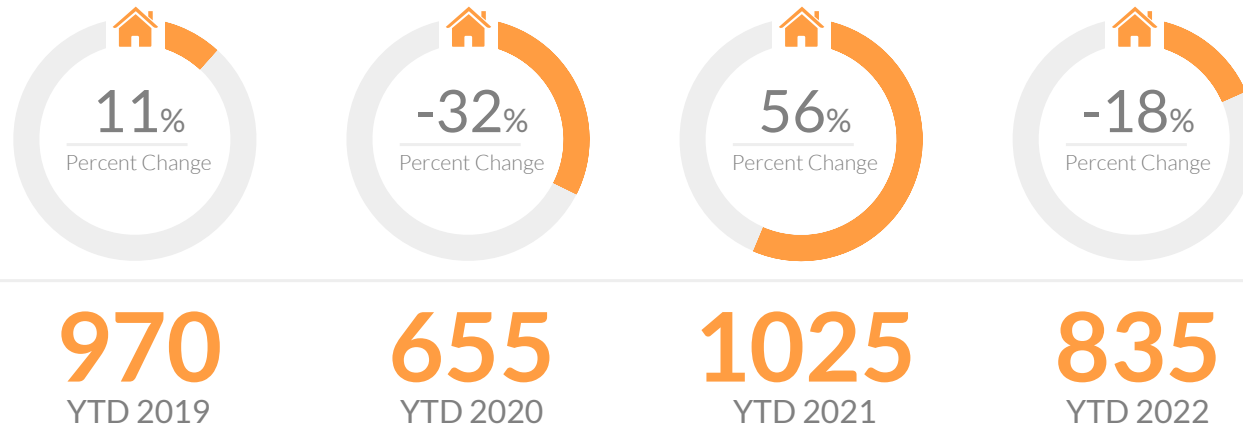
F JUN, 2017

There were 147 new listings, a 16.48% decrease from June, 2016

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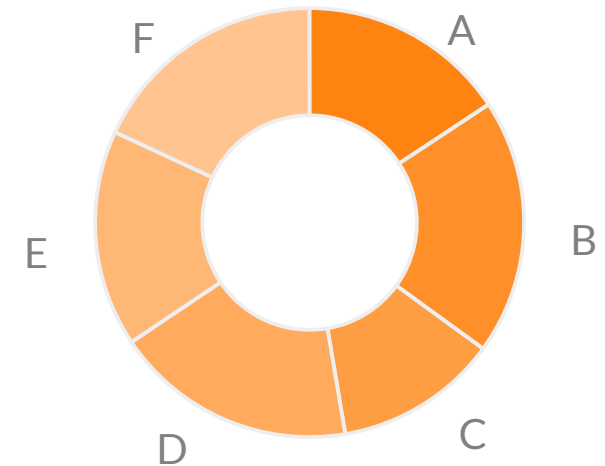
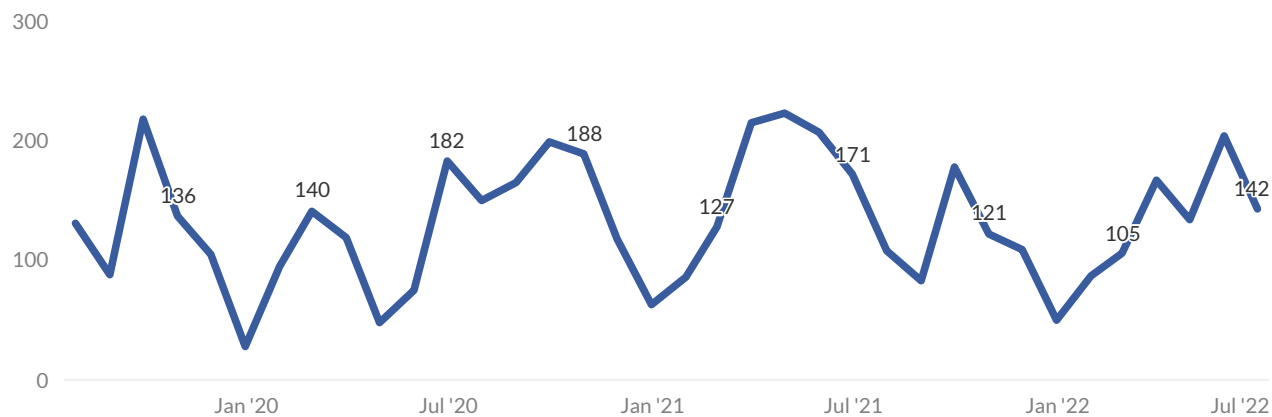
New Listings

Overview of the number of listings which have been added to the market as of June, 2022



Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A YTD 2022

There were 835 new listings, an 18.54% decrease from June, 2021

B YTD 2021

There were 1025 new listings, a 56.49% increase from June, 2020

C YTD 2020

There were 655 new listings, a 32.47% decrease from June, 2019

D YTD 2019

There were 970 new listings, an 11.88% increase from June, 2018

E YTD 2018

There were 867 new listings, a 9.69% decrease from June, 2017

F YTD 2017

There were 960 new listings, a 6.79% increase from June, 2016

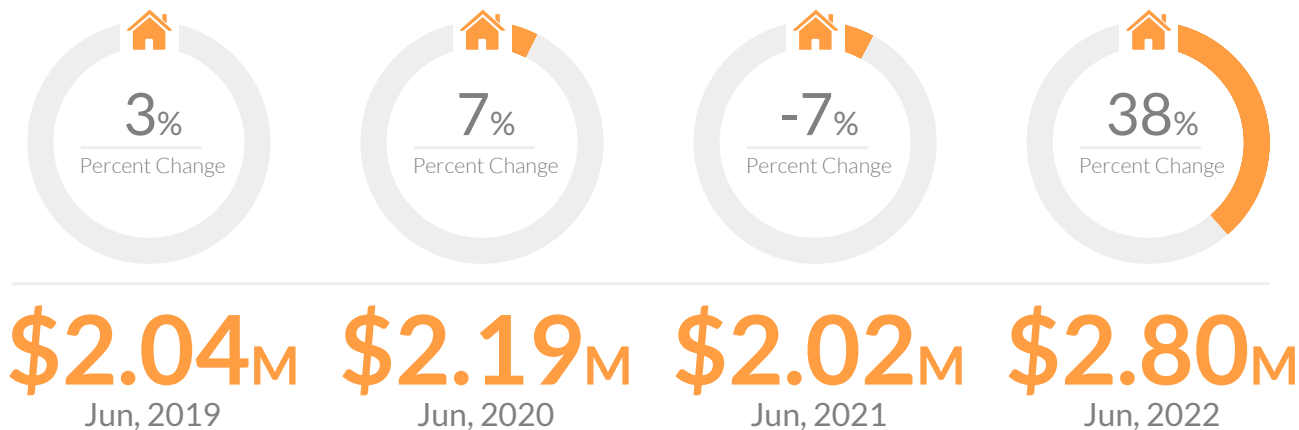


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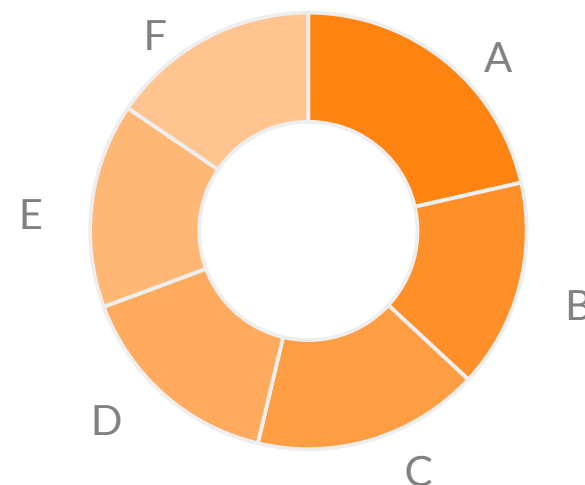
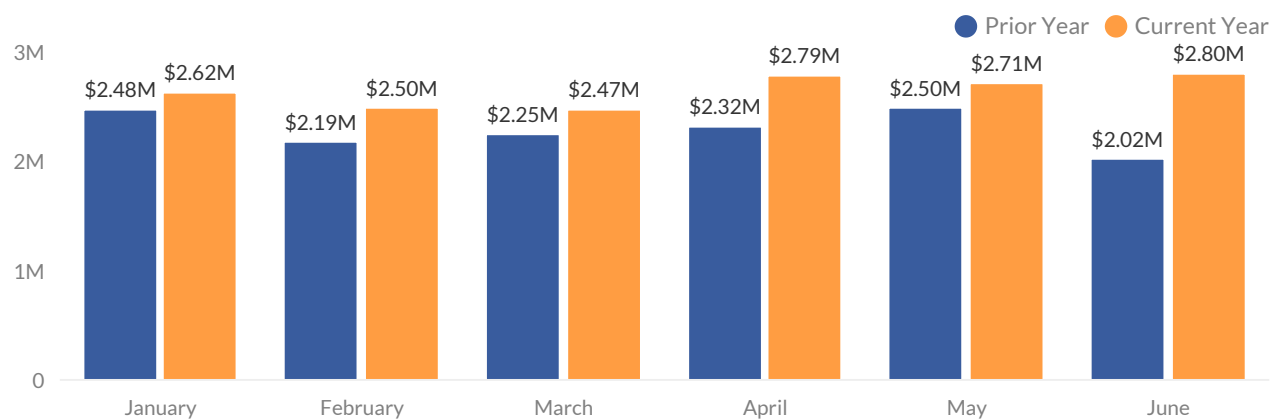
Average Asking Price

Overview of the average asking price based on new listings as of June, 2022



Monthly Sales Price

Overview of the average average price based on new listings on a monthly basis



A JUN, 2022

The average asking price was \$2.80M, a 38.67% increase from June, 2021

B JUN, 2021

The average asking price was \$2.02M, a 7.94% decrease from June, 2020

C JUN, 2020

The average asking price was \$2.19M, a 7.52% increase from June, 2019

D JUN, 2019

The average asking price was \$2.04M, a 3.13% increase from June, 2018

E JUN, 2018

The average asking price was \$1.98M, a 2.15% decrease from June, 2017

F JUN, 2017

The average asking price was \$2.02M, a 14.83% increase from June, 2016

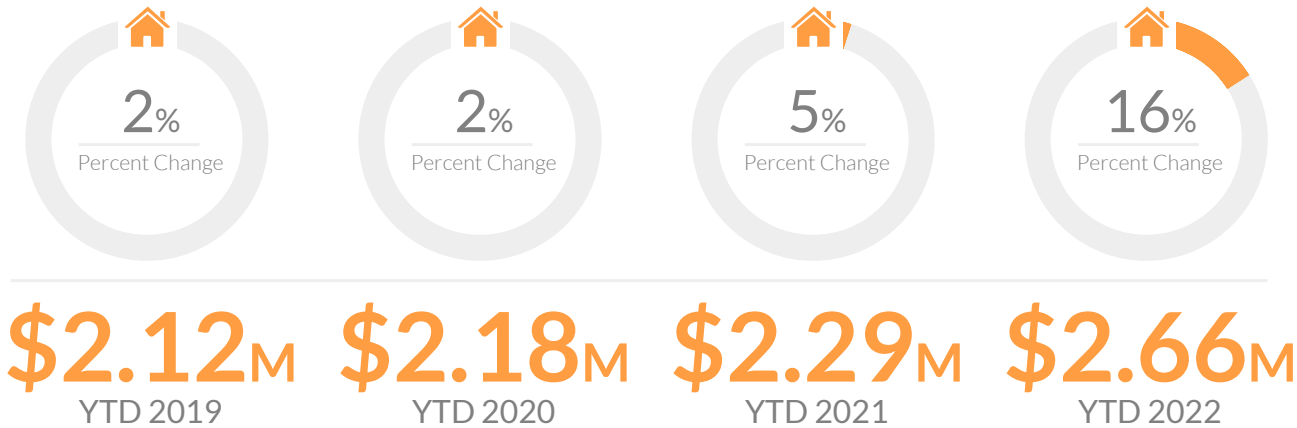


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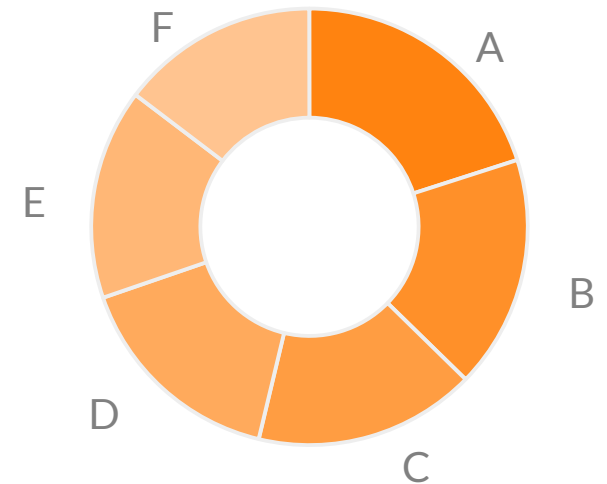
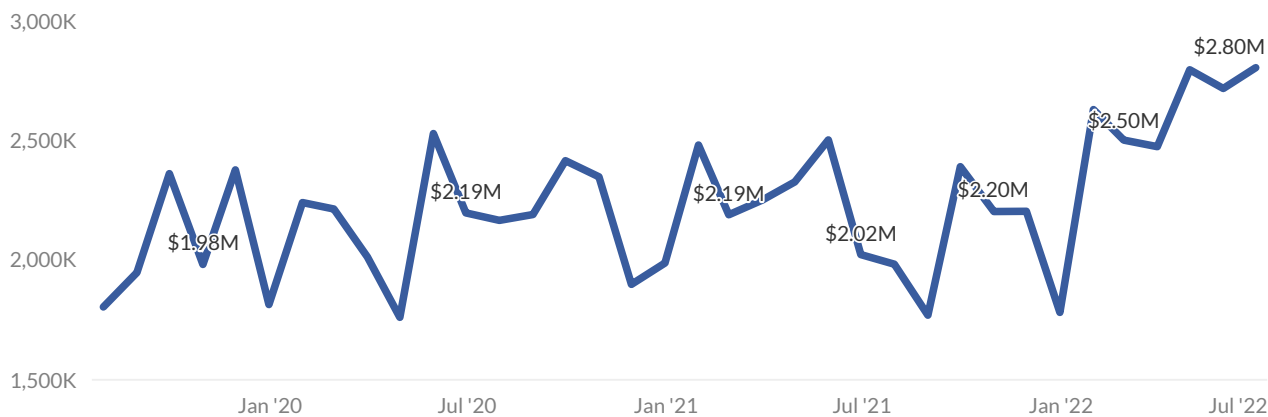
Average Asking Price

Overview of the average asking price based on new listings as of June, 2022



Monthly Sales Price

Overview of the average average price based on new listings on a monthly basis



A YTD 2022

The average asking price was \$2.66M, a 16.11% increase from June, 2021

B YTD 2021

The average asking price was \$2.29M, a 5.12% increase from June, 2020

C YTD 2020

The average asking price was \$2.18M, a 2.72% increase from June, 2019

D YTD 2019

The average asking price was \$2.12M, a 2.52% increase from June, 2018

E YTD 2018

The average asking price was \$2.07M, a 6.31% increase from June, 2017

F YTD 2017

The average asking price was \$1.94M, a 17.04% increase from June, 2016



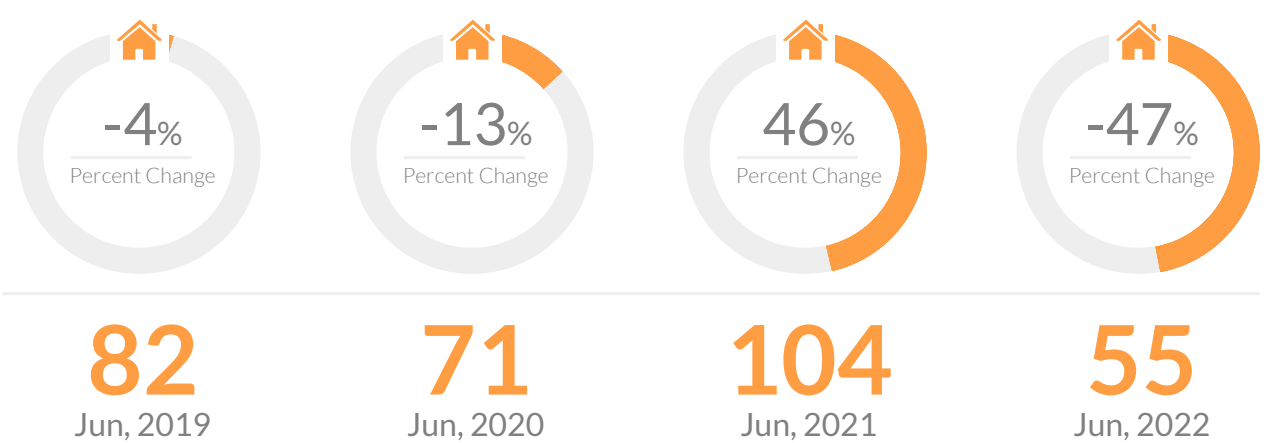
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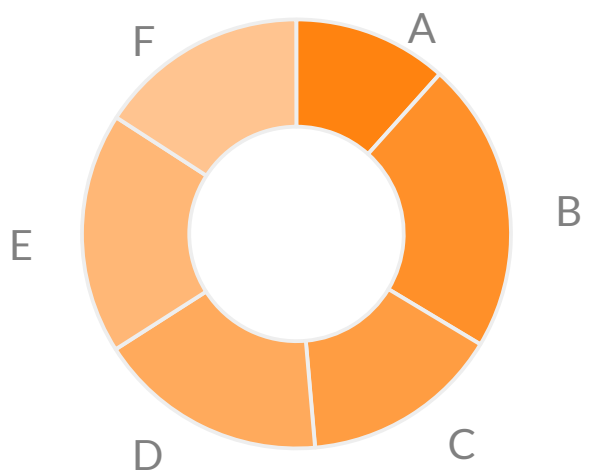
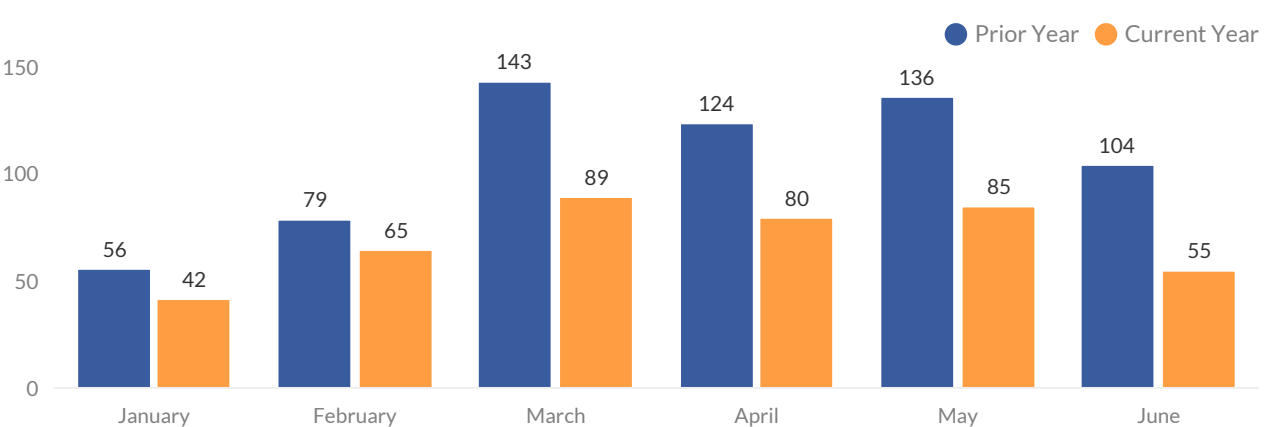
Sold Properties

Overview of the number of sold properties as of June, 2022



Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



- A JUN, 2022

There were 55 sold properties, a 47.12% decrease from June, 2021
- B JUN, 2021

There were 104 sold properties, a 46.48% increase from June, 2020
- C JUN, 2020

There were 71 sold properties, a 13.41% decrease from June, 2019
- D JUN, 2019

There were 82 sold properties, a 4.65% decrease from June, 2018
- E JUN, 2018

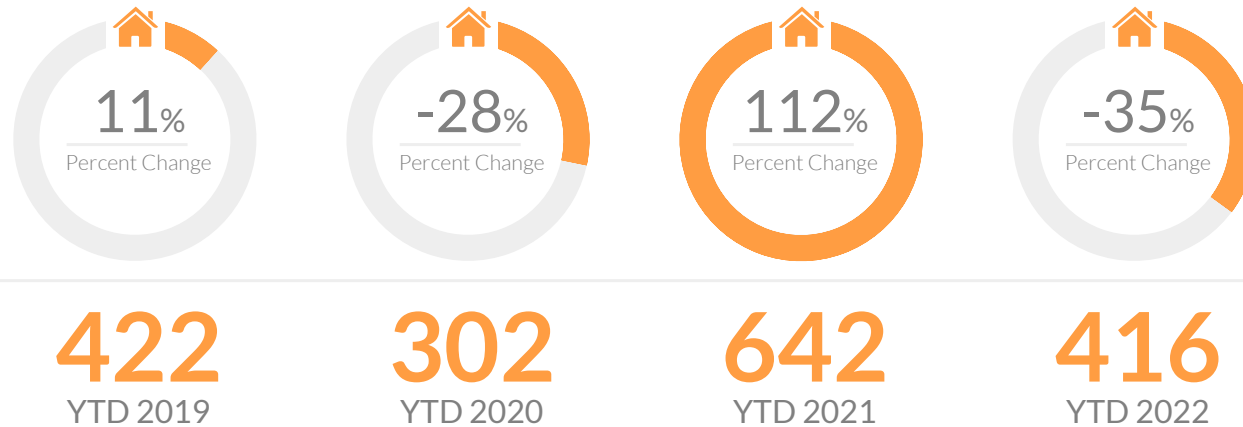
There were 86 sold properties, a 14.67% increase from June, 2017
- F JUN, 2017

There were 75 sold properties, a 29.25% decrease from June, 2016

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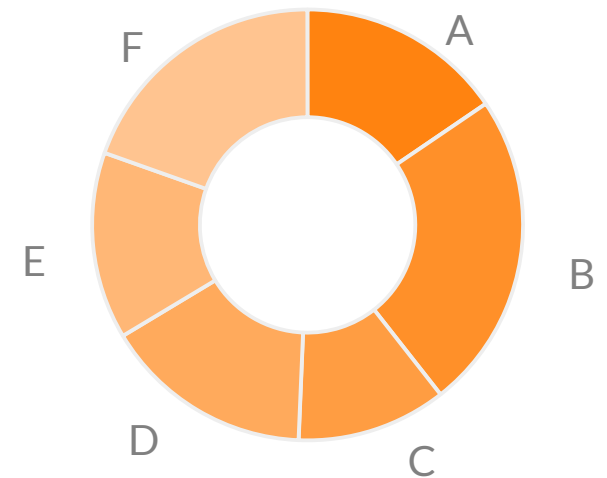
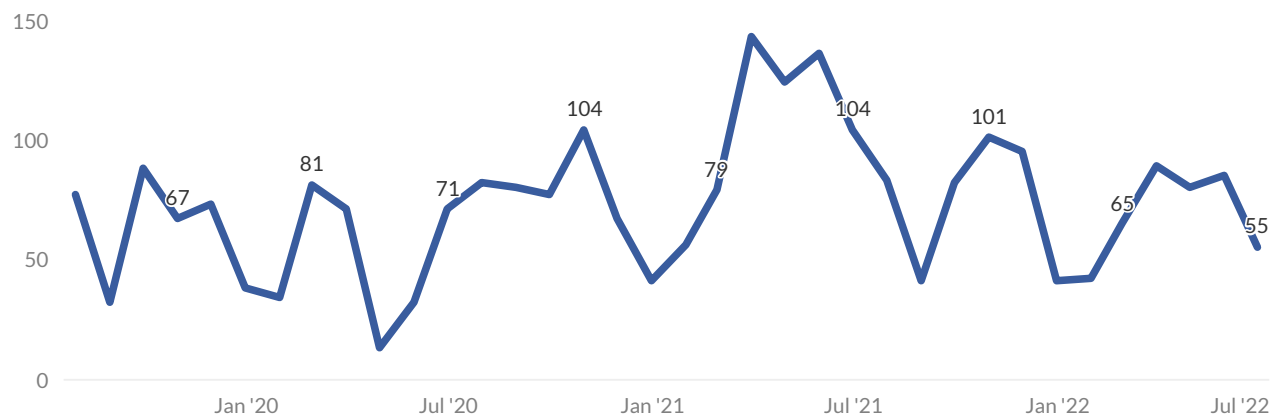
Sold Properties

Overview of the number of sold properties as of June, 2022



Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



A YTD 2022

There were 416 sold properties, a 35.20% decrease from June, 2021

B YTD 2021

There were 642 sold properties, a 112.58% increase from June, 2020

C YTD 2020

There were 302 sold properties, a 28.44% decrease from June, 2019

D YTD 2019

There were 422 sold properties, an 11.94% increase from June, 2018

E YTD 2018

There were 377 sold properties, a 28.19% decrease from June, 2017

F YTD 2017

There were 525 sold properties, a 9.64% decrease from June, 2016

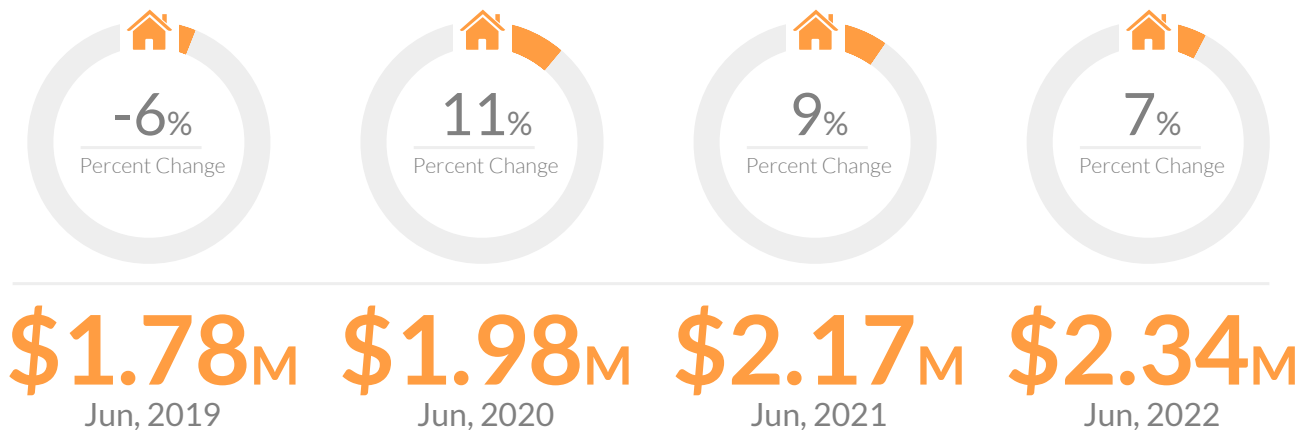


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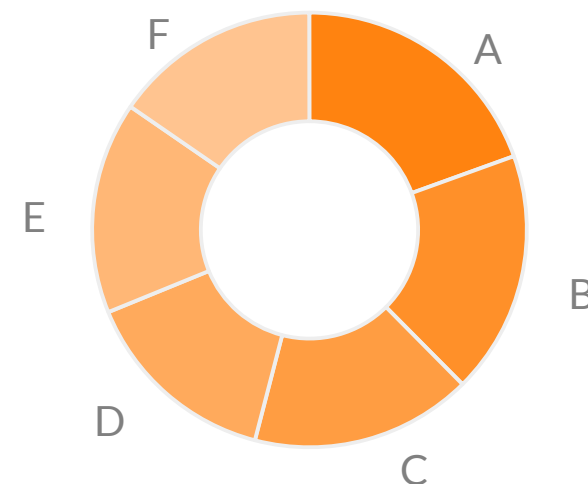
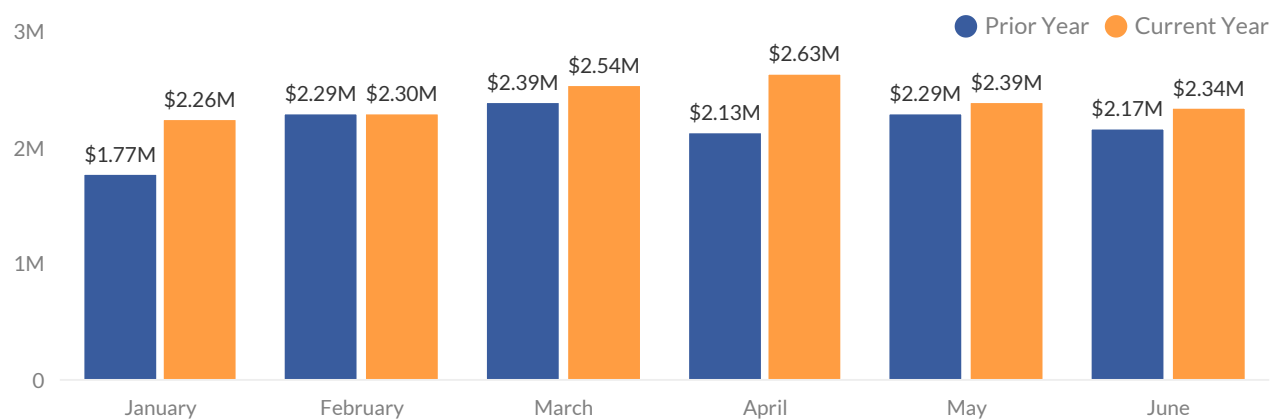
Average Sale Price

Overview of the average selling price based on sold listings as of June, 2022



Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A JUN, 2022

The average sales price was \$2.34M, a 7.83% increase from June, 2021

B JUN, 2021

The average sales price was \$2.17M, a 9.80% increase from June, 2020

C JUN, 2020

The average sales price was \$1.98M, an 11.33% increase from June, 2019

D JUN, 2019

The average sales price was \$1.78M, a 6.28% decrease from June, 2018

E JUN, 2018

The average sales price was \$1.90M, a 2.54% increase from June, 2017

F JUN, 2017

The average sales price was \$1.85M, a 4.20% increase from June, 2016

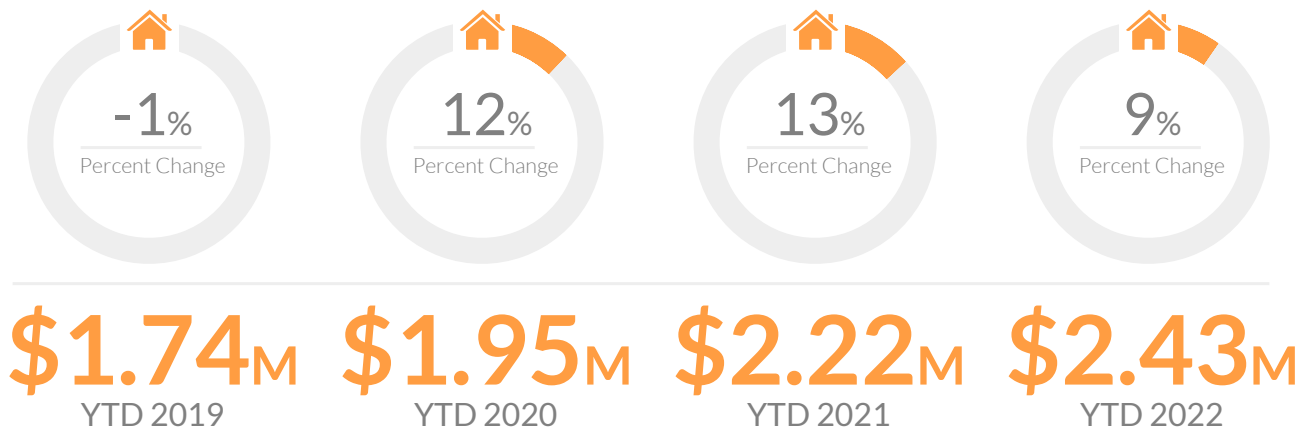


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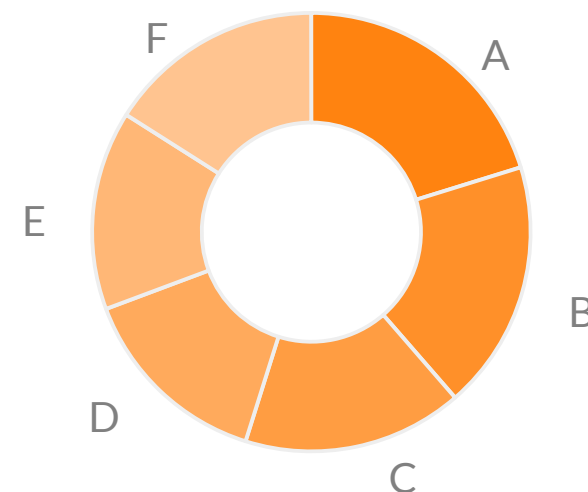
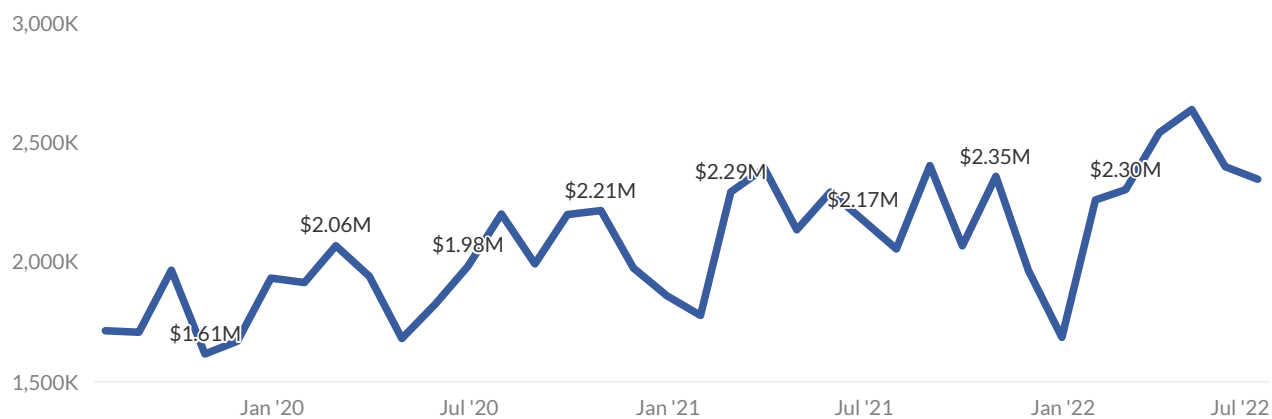
Average Sale Price

Overview of the average selling price based on sold listings as of June, 2022



Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A YTD 2022

The average sales price was \$2.43M, a 9.83% increase from June, 2021

B YTD 2021

The average sales price was \$2.22M, a 13.42% increase from June, 2020

C YTD 2020

The average sales price was \$1.95M, a 12.27% increase from June, 2019

D YTD 2019

The average sales price was \$1.74M, a 1.55% decrease from June, 2018

E YTD 2018

The average sales price was \$1.77M, an 8.25% decrease from June, 2017

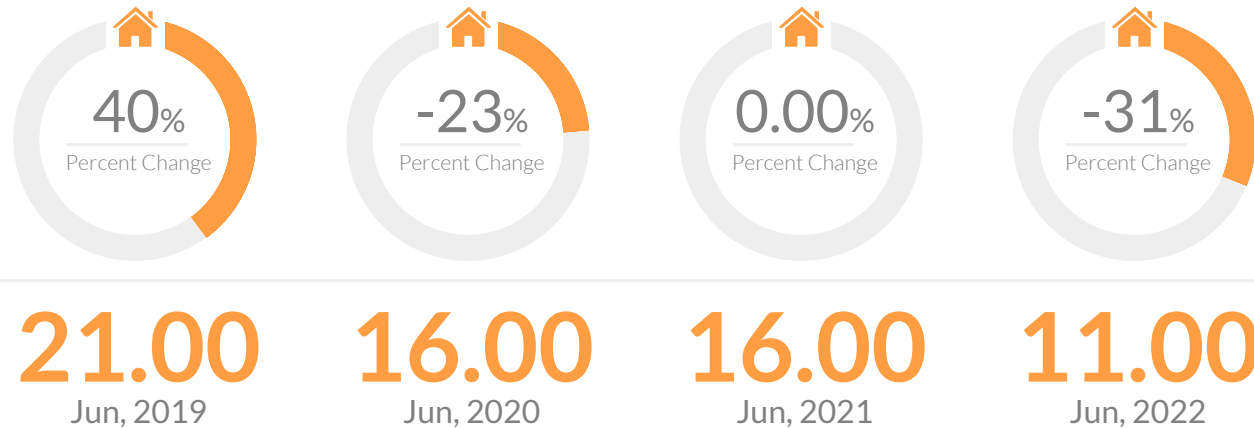
F YTD 2017

The average sales price was \$1.93M, a 16.55% increase from June, 2016

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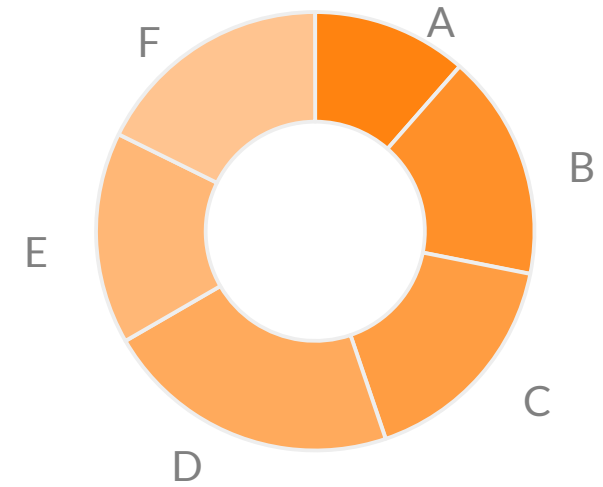
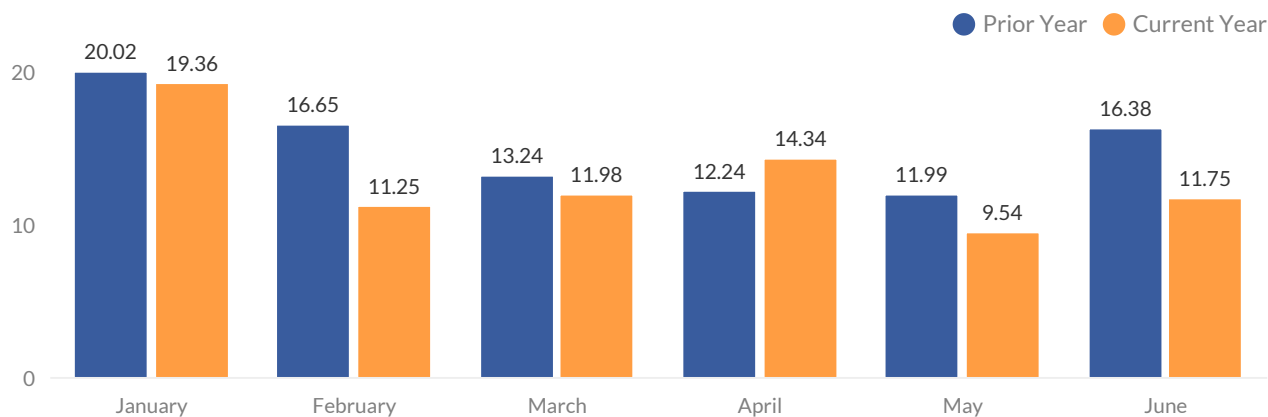
Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2022 have been on the market for



Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A JUN, 2022

The average days on market was 11.00, a 31.25% decrease from June, 2021

B JUN, 2021

The average days on market was 16.00, no increase or decrease from June, 2020

C JUN, 2020

The average days on market was 16.00, a 23.81% decrease from June, 2019

D JUN, 2019

The average days on market was 21.00, a 40.00% increase from June, 2018

E JUN, 2018

The average days on market was 15.00, an 11.76% decrease from June, 2017

F JUN, 2017

The average days on market was 17.00, no increase or decrease from June, 2016

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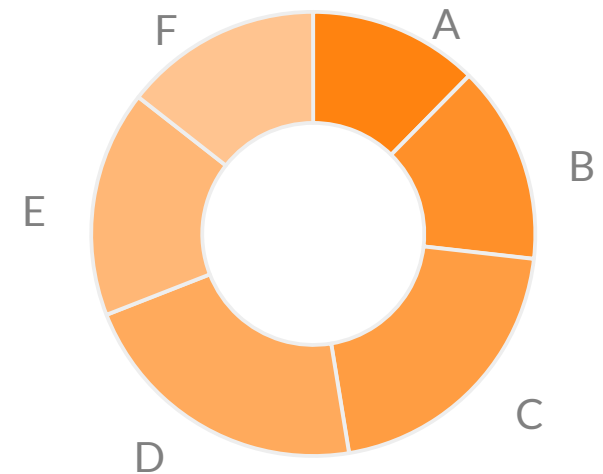
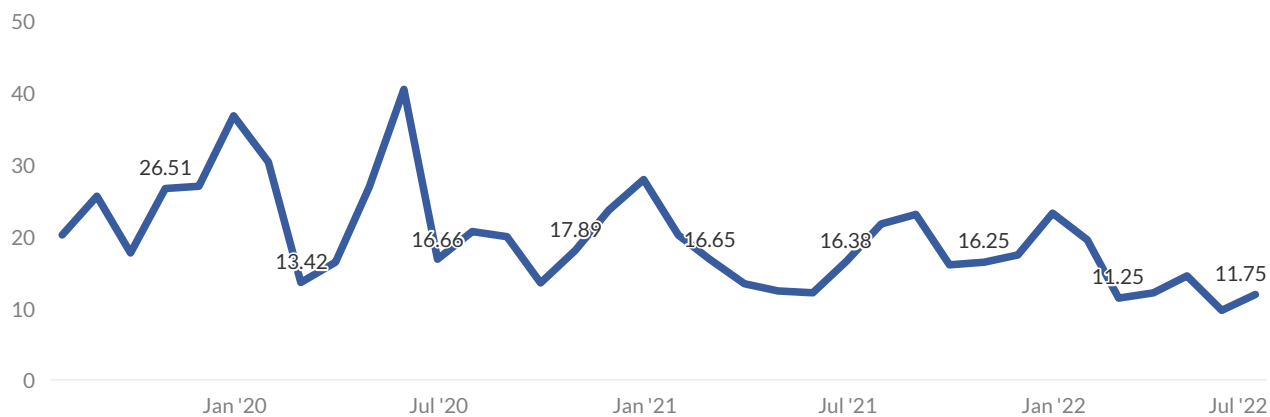
Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2022 have been on the market for



Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A YTD 2022

The average days on market was 12.00, a 14.29% decrease from June, 2021

B YTD 2021

The average days on market was 14.00, a 30.00% decrease from June, 2020

C YTD 2020

The average days on market was 20.00, a 4.76% decrease from June, 2019

D YTD 2019

The average days on market was 21.00, a 31.25% increase from June, 2018

E YTD 2018

The average days on market was 16.00, a 14.29% increase from June, 2017

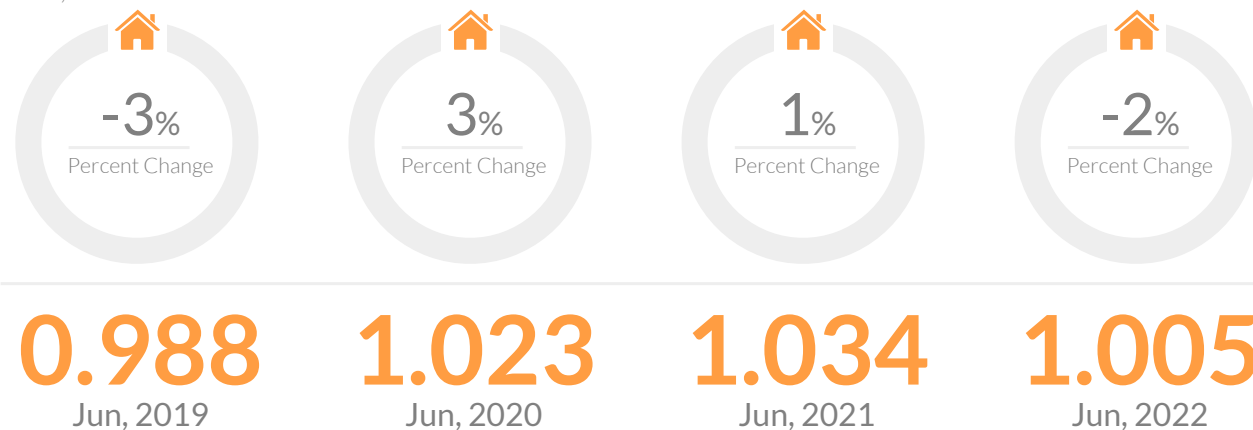
F YTD 2017

The average days on market was 14.00, a 12.50% decrease from June, 2016

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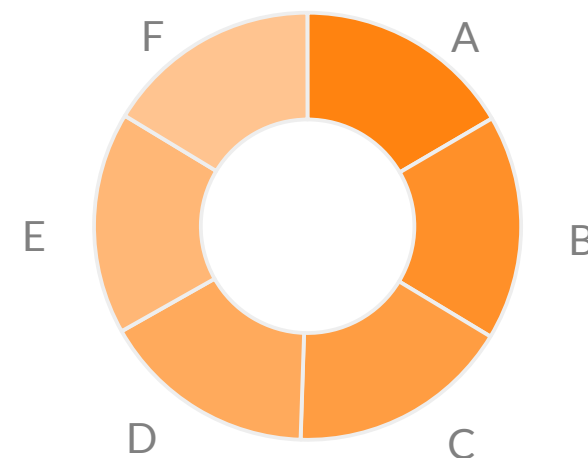
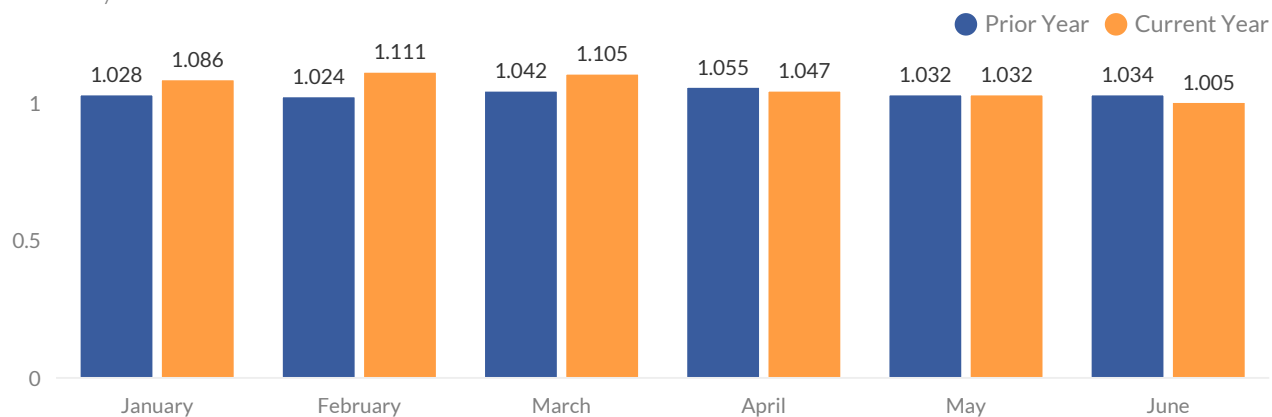
Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2022



Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A JUN, 2022

The average ask to sell ratio was 1.005, a 2.80% decrease from June, 2021

B JUN, 2021

The average ask to sell ratio was 1.034, a 1.07% increase from June, 2020

C JUN, 2020

The average ask to sell ratio was 1.023, a 3.55% increase from June, 2019

D JUN, 2019

The average ask to sell ratio was 0.988, a 3.17% decrease from June, 2018

E JUN, 2018

The average ask to sell ratio was 1.020, a 3.03% increase from June, 2017

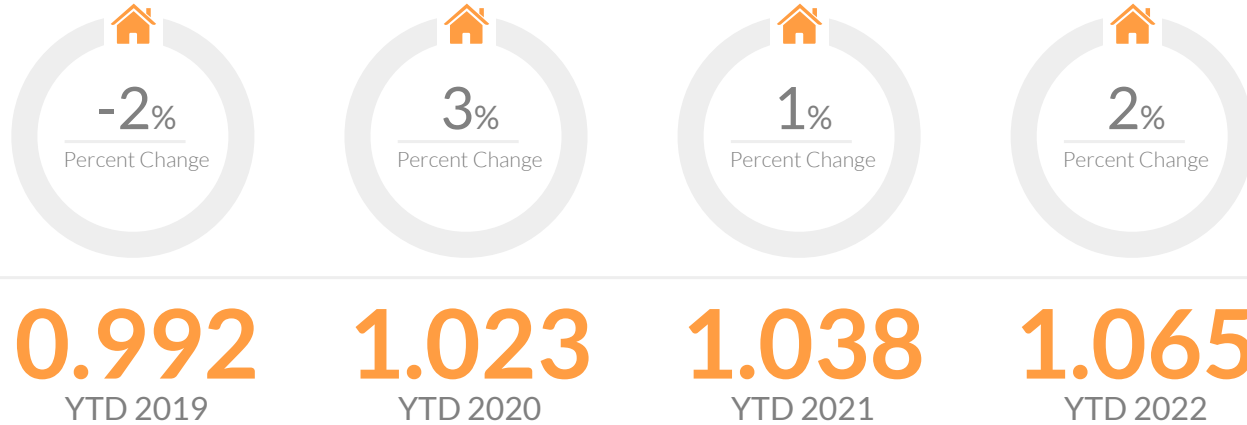
F JUN, 2017

The average ask to sell ratio was 0.990, a 7.15% decrease from June, 2016

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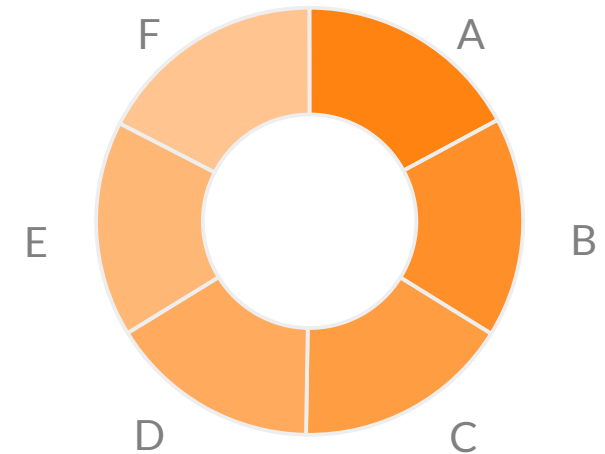
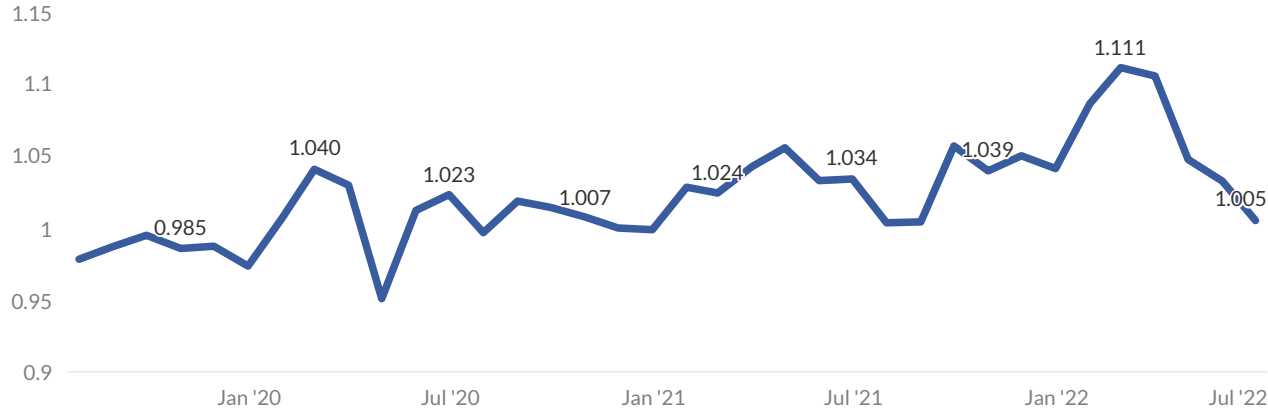
Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2022



Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A YTD 2022

The average ask to sell ratio was 1.065, a 2.60% increase from June, 2021

B YTD 2021

The average ask to sell ratio was 1.038, a 1.46% increase from June, 2020

C YTD 2020

The average ask to sell ratio was 1.023, a 3.16% increase from June, 2019

D YTD 2019

The average ask to sell ratio was 0.992, a 2.44% decrease from June, 2018

E YTD 2018

The average ask to sell ratio was 1.016, a 6.16% decrease from June, 2017

F YTD 2017

The average ask to sell ratio was 1.083, a 1.34% increase from June, 2016